

# Measuring the Economic Impact of Pests and Pest Management on Oregon Peppermint



Photo: LZF/Dreamstime

## A Report on the 2018 Crop

**K. Murray, I. Sandlin, P. Ellsworth, P. Jepson, A. Fournier, H. Luh and D. Walenta**

This report summarizes pest impact data for Oregon peppermint, gathered through Oregon State University's Crop Pest Losses Impact Assessment program. The program facilitates the collection of real-world data on the impacts of insects, diseases, weeds and other pests on key crops in the Pacific Northwest — data which are vital yet lacking in most agricultural industries. We demonstrate the yield and economic impacts of specific pests and management practices for the 2018 crop season. The report is targeted at peppermint researchers, Extension workers, crop consultants and others who have an interest in crop losses, and in development and deployment of integrated pest management.

---

Katie Murray, associate professor of Practice, Oregon IPM Center, Oregon State University; Isaac Sandlin, faculty research assistant, Oregon IPM Center, Oregon State University; Peter Ellsworth, professor, Department of Entomology, University of Arizona; Paul Jepson, professor, Oregon IPM Center, Oregon State University; Al Fournier, IPM Program Manager, Maricopa Agricultural Center, Arizona Cooperative Extension and Assistant Specialist, Department of Entomology, University of Arizona; Hans Luh, associate professor (senior research), Oregon IPM Center, Oregon State University; Darren Walenta, Extension agronomist, Union County, and associate professor, Department of Crop and Soil Science, Oregon State University.

---

# Contents

<b>Background .....</b>	3
<b>Oregon peppermint production statistics .....</b>	3
Methods .....	3
Materials.....	3
Respondents.....	4
Design .....	4
Results .....	4
I. Crop yield losses.....	4
Actual yield, maximum attainable yield, and price.....	4
Overall yield loss.....	5
Yield loss and economic value by pest species.....	6
Pests causing highest yield losses.....	6
Single species assessments of yield reduction.....	7
II. Percent acreage infested and treated, by pest.....	8
Percent acres infested, by pest species .....	8
Acres treated and average number of pesticide applications on treated acres.....	9
III. Costs of chemical control by pest species .....	13
IV. Costs of other pest management activities.....	15
V. Pesticide use .....	17
Percent acres treated by active ingredient.....	17
VI. Overall economic impacts.....	20
<b>Discussion.....</b>	21
<b>References.....</b>	23
<b>Appendix 1: Equations.....</b>	24
<b>Appendix 2: Survey question outlines.....</b>	30
<b>Appendix 3: Pest names.....</b>	32

This project was supported by funding from the Extension Implementation program of the National Institute of Food and Agriculture, U.S. Department of Agriculture, and the Oregon Mint Commission.

# Background

This report presents data from Oregon State University's Crop Pest Losses Impact Assessment program, a collaboration between Oregon State University's Oregon IPM Center, the University of Arizona's Arizona Pest Management Center, the Western IPM Center and industry partners. The program aims to provide a detailed measure of the economic impacts of insects, diseases, weeds and other pests to a crop production system.

Improving our understanding of crop-yield losses and the factors that contribute to them is critical to improving agricultural production and increasing food security. Quantitative data on pest impacts are limited, and estimating crop losses is challenging. However, quantifiable measurements of pest pressure, pesticide use, costs, and yield and quality losses due to pests are our most objective tools for assessing IPM status, and general progress in agriculture. These data are also valuable in supporting IPM evaluation and needs assessment, in priority-setting and education, and for informing federal decision-making, including the U.S. Environmental Protection Agency's pesticide registration and review process. In particular, assessments of crop losses that occur despite all of the crop protection strategies that are deployed is critical for identification of research and Extension needs, and also for improving pest management decision-making.

We designed a detailed survey based on multidisciplinary expertise in our center, using methods perfected over decades of research in Arizona. This instrument aims to capture information from commodity group pest managers (generally crop consultants) on the impacts of pests, including yield losses and pest management costs, across a number of key Oregon commodities. In this case, the crop is Oregon peppermint. We hope that these data are used to inform pest-management decision-making and IPM advances, especially when collected regularly over time.

This report is for peppermint researchers, Extension workers, crop consultants and others who have an interest in crop losses, and in the development and deployment of IPM.

## Oregon peppermint production statistics

In 2018, Oregon ranked second in peppermint oil production in the United States, accounting for 30% of the nation's production. According to the Oregon Department of Agriculture, the statewide value of Oregon's 2018 peppermint crop was over \$34 million, with approximately 19,000 acres of peppermint under cultivation. In 2017, the top five peppermint oil-producing counties in Oregon were Union, Marion, Benton, Polk and Linn, by acreage harvested, according to the Department of Agriculture's National Agricultural Statistics Service. Other mint-producing counties include Lane, Baker, Jefferson and Jackson. In 2018, an average of 85 pounds of Oregon peppermint oil was distilled per acre, with a value of \$21 per pound. A total of 1.6 million pounds of peppermint oil distillate was produced by Oregon growers in 2018, the ODA reported.

## Methods

### Materials

The data in this report are based on a survey conducted in January 2019, with crop consultants reporting on 2018 mint production. Data were generated through an interactive, web-based survey modeled after the Arizona Cotton Insect Losses survey. The survey was developed using specialized software (Telerik) that allows for multiple levels of response validation. Surveys were conducted at an in-person group session where respondents entered information online via a weblink. Respondents used their own laptops to complete the survey, which took approximately two hours. Survey responses were automatically downloaded into a database, from which results

were analyzed.

The survey is divided into multiple sections relating to both pests and pest management (Appendix 2, page 30). In the first section, respondents estimate the price received per pound of peppermint oil distillate, actual oil yields in pounds and maximum attainable yields (based on definitions of yield potential). This initial estimate provides a measure of overall yield loss (the difference between the reported actual yield vs. the maximum attainable yield). Respondents are then asked to attribute overall yield loss to various factors, both biotic and abiotic (page 5).

In subsequent parts of the survey, respondents refine these yield loss estimates for specific pests, along with pest-by-pest information on acreage where the pest was present. They also approximate costs of control (page 14). Finally, respondents estimate pesticide use by active ingredient (acreage, number of applications and costs), as well as the use and costs of nonchemical control methods (page 16). See Appendix 2 for a more detailed outline of survey questions.

## Respondents

Nine peppermint crop consultants completed the survey in January 2019. All respondents were volunteers, recruited with the help of the Oregon Mint Commission and Oregon State University faculty. The respondents reported on a total of 4,576 peppermint acres across five mint-producing counties, representing 24% of the state's 19,000 acres of peppermint under cultivation. The share of total survey acreage under an individual respondent's management ranged from 3% to 19% of the 4,576 surveyed acres.

It is important to note that the counties represented in this survey represent the Willamette Valley region of the state: Linn, Benton, Lane, Polk and Marion counties. Mint-growing regions in Central and northeastern Oregon have different environmental conditions and pest pressures. A future goal of this project is to incorporate data from additional regions in order to better understand pest impacts in peppermint across the state.

## Design

This is descriptive research that seeks to understand and quantitatively describe the impacts of pests and their management on peppermint production in Oregon. Each survey is intended to inform respondents, growers, researchers and industry professionals about current pest-management successes and needs. It is also intended to be part of a sequence of annual surveys that can reveal trends and responses to change over time.

## Analysis

Respondent data were analyzed using specific formulas that allowed us to investigate the information gathered and derive output useful for crop management decision makers. The analytical formulae are detailed in Appendix 1 (page 24). While we could perform many possible analyses on these data, we focused on those that would shed light on the impacts of pests and on the effectiveness and costs of management.

# Results

## I. Crop yield losses

### Actual yield, maximum attainable yield and price

In the first part of the survey, respondents were asked to estimate the average price received per pound of peppermint oil distillate, and the average actual yield from their managed acreage. They were also asked to estimate the "maximum attainable yield" per acre by estimating the highest possible yield. This assumes ideal growing conditions and no pest pressure, within the general constraints of varieties grown, weather and local geography.

## Table 1. Price and yield estimates

Average (+/- SD) price received per pound on peppermint oil distillate per acre, mean actual yield in pounds per acre, and mean maximum attainable yield in pounds per acre. Yield averages are weighted by respondent's share of acreage surveyed (Equations 1 and 2, Appendix 1). Price data are not weighted (Equation 3, Appendix 1). Based on reported data from all nine respondents.

	Mean	Standard deviation (+/-)
Price (\$ per pound)	23	3.8
Actual yield (lbs oil/acre)	95	16.6
Maximum attainable yield (lbs oil/acre)	151	35

We multiplied the average maximum yield in pounds per acre (95.31 lb) by the average price received per pound (\$23.33) to determine that the average surveyed acre had the potential to generate \$2,224 per acre. There was a difference of 56 lb/acre in oil yield between the maximum attainable yield and the actual yield reported (Table 1, Figure 1).

## Overall yield loss

The difference between respondent estimates of actual yield and maximum attainable yield represents the overall yield loss experienced. The average rate of yield loss estimated across surveyed peppermint acres was 37% (Table 1, Figure 1).

Crop yield losses can be attributed to a combination of factors, including pest pressure, management issues and environmental conditions.

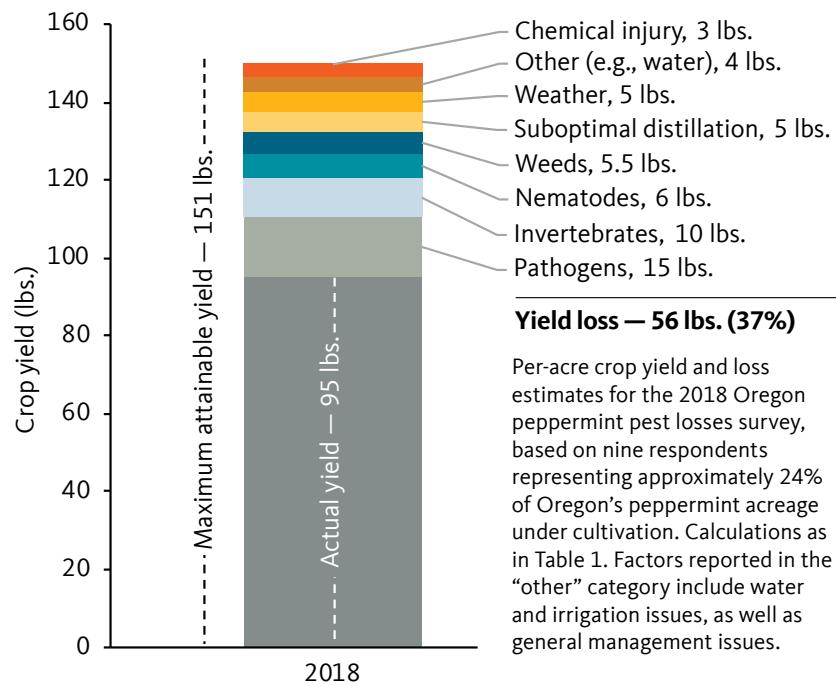
In the second part of the survey, respondents were asked to attribute their estimated overall yield loss to a list of biotic and abiotic yield-reduction factors, including damage from insects, diseases and weeds, as well as impacts from weather, oil distillation practices, irrigation and other management inefficiencies.

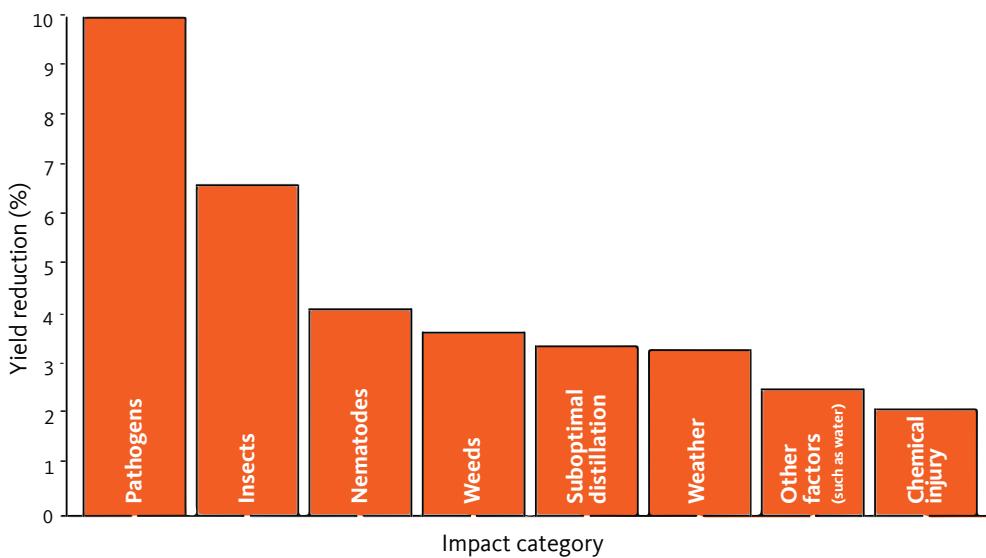
Biotic impacts were responsible for the largest reduction in Oregon peppermint crop yield on our surveyed acres, at almost 25% (Figure 2, page 6). Diseases caused by plant pathogens were the largest biotic contributor to yield loss, followed by invertebrate pests, nematodes and weeds. (Note: Nematodes were separated out from other invertebrate pests for the purposes of our survey.)

The largest abiotic contributor to yield loss was suboptimal oil distillation, leading to an estimated 3.4% reduction in yield, followed by weather, chemical injury and other factors such as irrigation (Figure 2, page 6). More than 10% of possible yield was reported lost to abiotic impacts.

Note: Not all survey respondents experience all possible pests, which leads to variation in "n" throughout some of the figures in this report. Averages for acreage where the pest was present include, for example, only the data for those respondents who reported specific pests, pesticides or management actions. Our averages across all survey acreage include all responses, including those with nothing to report for certain pests or management, whose response is assumed to be zero (in terms of yield losses and management costs).

**Figure 1.** 2018 Oregon peppermint crop yield and loss estimates





**Figure 2.** Yield reduction by source

Surveywide estimated average yield reduction resulting from biotic and abiotic sources in the 2018 Oregon peppermint pest losses survey. Average yield reduction is calculated as a weighted mean (Equation 5, Appendix 1), with the respondents' share of total acreage surveyed serving as the weighting coefficient,  $n = 9$ .

## Yield loss and economic value by pest species

Within the biotic yield loss categories of invertebrate pests, pathogens and weeds, respondents were asked to break down their estimates even further, by reporting average percent yield losses by pest species on acreage where the pest was present.

Of course, these yield losses are experienced by growers as economic losses. Using the average estimated price per pound reported by our survey respondents, we can assign a dollar value to the reported losses.

The following figures reveal the most economically damaging mint pests, overall and within each pest category (invertebrates, pathogens and weeds). Within an agricultural system, this type of data can highlight priority pest issues for targeted research and education. These data can also inform the regulatory system when decisions are made about the tools available for management.

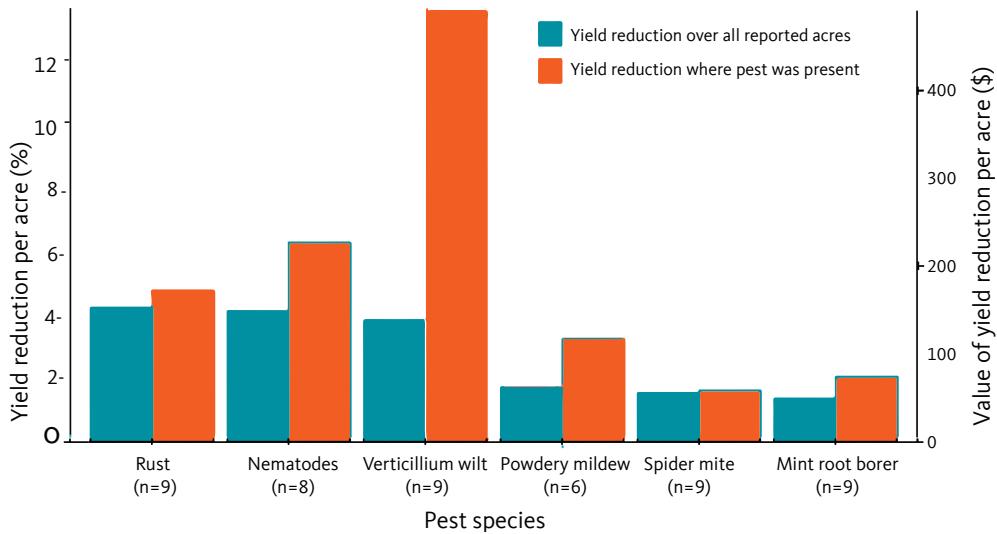
The pests causing the most damage *across all surveyed acreage* and on *acreage where the pest was present* included verticillium wilt, nematode species and rust (Figure 3, page 7). Where these particular pests occur, they can cause significant yield loss. The economic impact of any given pest may be lessened if it is not widespread, as we can see when calculating the impacts to all surveyed acres (including acreage where the pest was not present).

## Single species assessments of yield reduction

We analyzed reported impacts to yield losses pest-by-pest, both on acreage where the pest was present and across all reported acres. As with the top pests above, these two scenarios differ based on the extent of infestation.

On acreage where the pest was present, crane fly, garden symphylan, mint root borer and spider mites were among the invertebrate pests causing the highest impacts to yield (Figure 4, page 7). When the extent of infestation across reported acreage is factored in, the impact of a given pest changes. Based on our data, spider mites, mint root borer and crane fly appear to have the greatest impact on yield loss across all surveyed acreage.

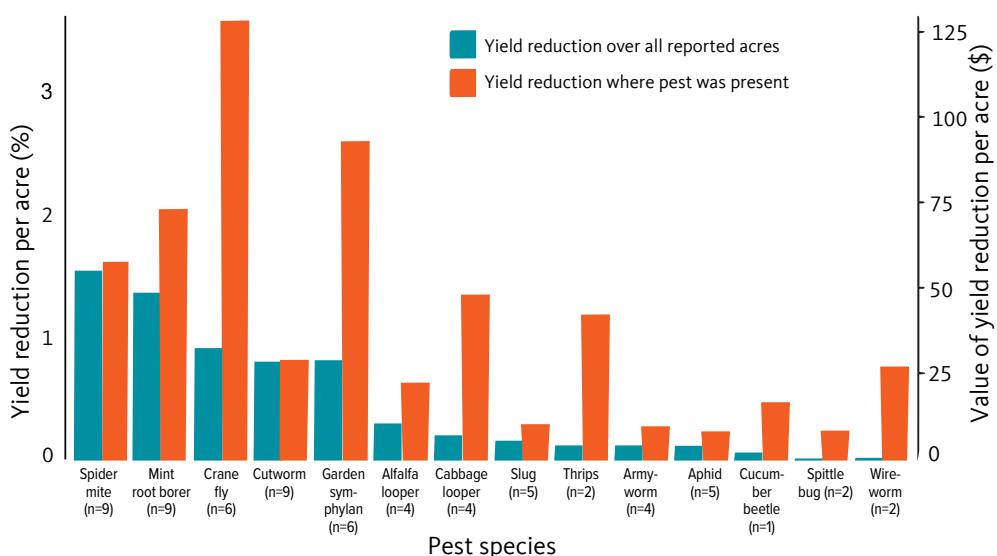
We see similar differences between the list of most damaging pests on acreage where the pest was present and over all reported acres when analyzing losses to pathogens and weeds. But it is clear that when a grower has verticillium wilt, black stem rot, powdery mildew or rust, they can expect to incur significant yield losses on the impacted acres (Figure 6, page 8).



**Figure 3.** Pests causing highest yield losses

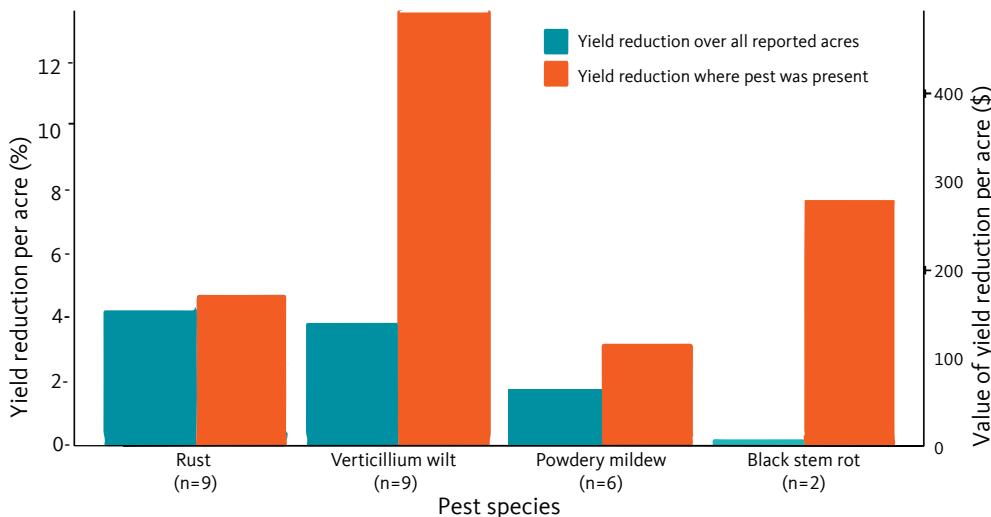
Peppermint pests causing yield losses over 1% per acre, in terms of yield reduction percentage and value on acreage where the specific pest was present, and across all surveyed acreage. Nine total IPM consultants representing 4,576 acres, or 26%, of peppermint acres under cultivation in Oregon were surveyed. In yield reduction calculations over all reported acreage, n = 9. In per-yield-reduction calculations where the pest was present, n is defined on the y-axis.

In our survey, yield reduction per acre was originally reported as percent yield reduction where the pest was present. To calculate yield reduction across all reported acreage, this metric was transformed using Equation 5a (Appendix 1). Percent yield reduction was then calculated as a weighted mean (Equation 7, Appendix 1), with the respondent's share of total acreage surveyed serving as the weighting coefficient (Equation 1a, Appendix 1). Percent yield reduction per acre where pest was present was calculated as a weighted mean (Equation 6, Appendix 1), with Equation 1b (Appendix 1) serving as the weighting coefficient. Average value of yield reduction over all reported acreage was calculated using Equation 11 (Appendix 1). Average value of yield reduction where pest was present was calculated using Equation 12 (Appendix 1).



**Figure 4.** Yield losses from invertebrate pests

Comparison of average invertebrate pest yield reduction estimates on acreage where the pest was present, and across all surveyed acreage for the 2018 Oregon peppermint pest losses survey. Calculated as in Figure 3.

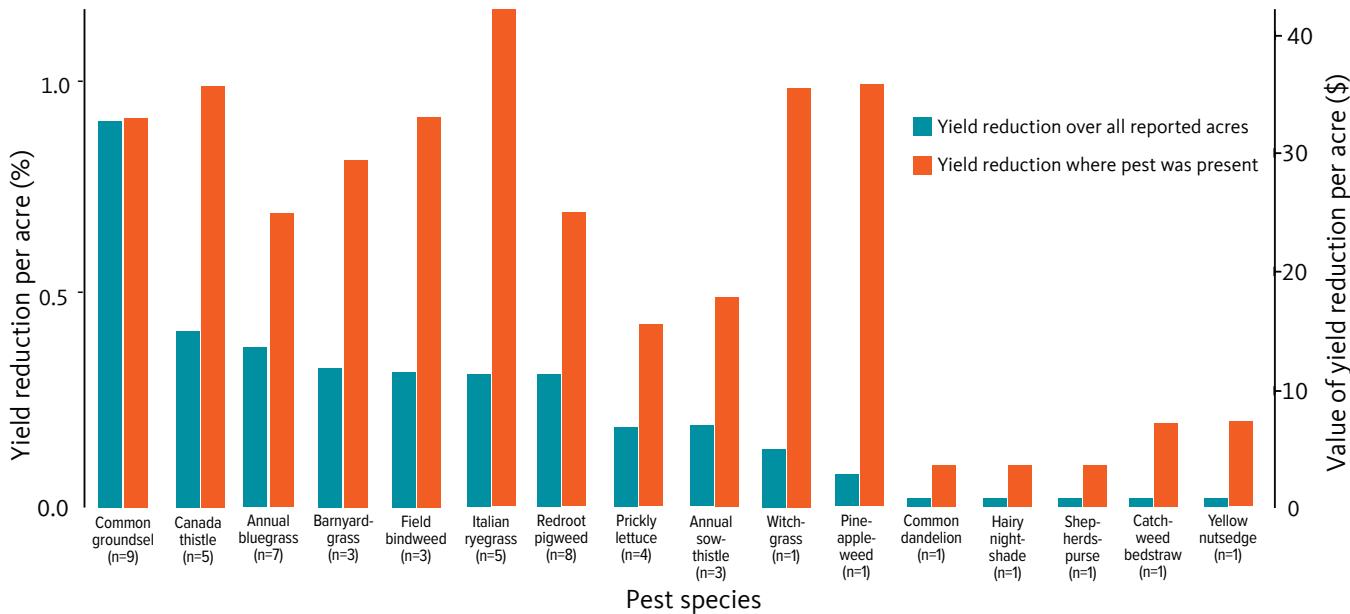


**Figure 5.** Yield losses from pathogens

Comparison of average pathogen yield reduction estimates on acreage where the pest was present, and across all acreage for the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 3.

**Figure 6.** Yield losses from weeds

Comparison of average weed yield reduction estimates on acreage where the pest was present, and across all acreage for the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 3.

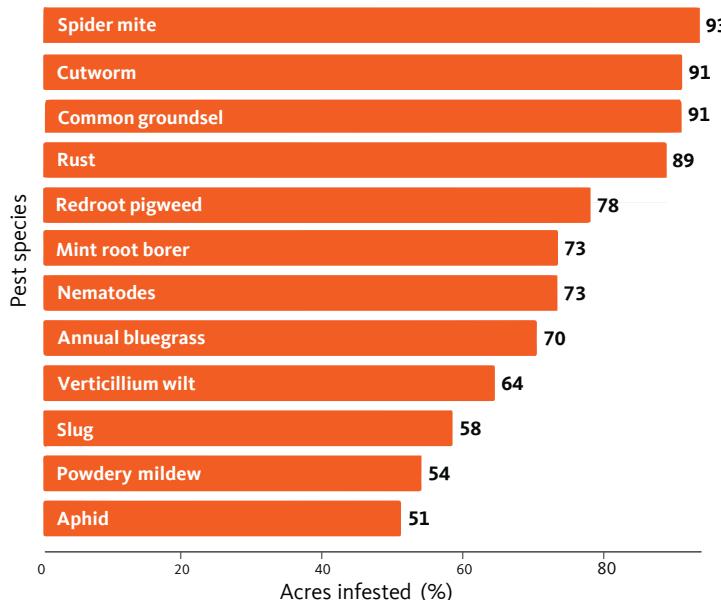


Specific yield losses caused by different weed species are more difficult to estimate. However, based on our data, common groundsel (*Senecio vulgaris*) is a key pest for the Oregon mint industry, because it was reported by every respondent, and results in the highest surveywide yield loss among all weed species (Figure 6). Additional problematic weed species for the Oregon peppermint industry include Canada thistle (*Cirsium arvense*), annual bluegrass (*Poa annua*) and barnyard grass (*Echinochloa spp.*), among others (Figure 6).

## II. Percent of acreage infested and treated, by pest

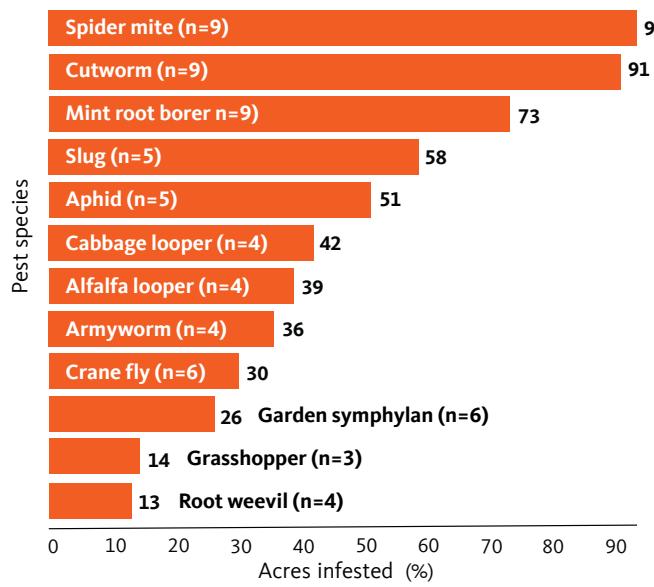
The potential for any given pest to have a significant impact across the industry depends on a combination of the yield loss it causes where it is present, and the level of infestation across the industry as a whole. The figures below present pests infesting over 50% of the peppermint acreage we surveyed, followed by figures showing infestation levels by all invertebrates, pathogens and weeds, respectively.

At least a dozen pests are infesting more than half of the peppermint acres we surveyed, many of which are causing significant losses in yield.



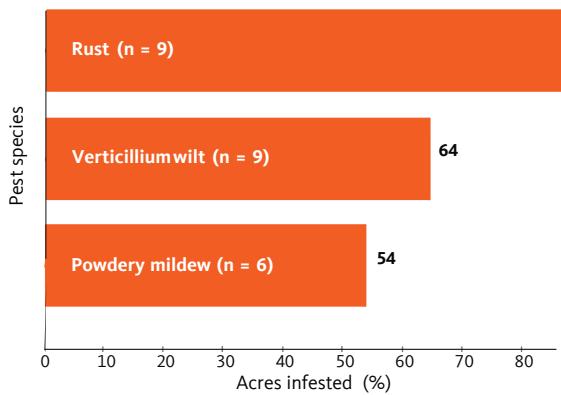
**Figure 7.** Pests infesting more than 50% of peppermint acreage surveyed

Peppermint pests infesting more than 50% of acreage surveyed in the 2018 Oregon peppermint pest losses survey. Percent acreage infested was calculated by dividing the total acreage where the pest was reported as present by the total acres surveyed.



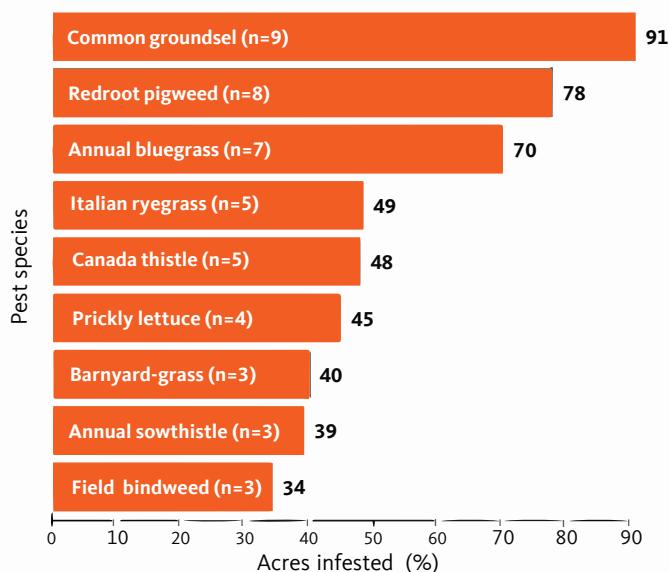
**Figure 8.** Infestation by invertebrate pests

Percent acres infested by invertebrate pest species in the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 7.



**Figure 9.** Infestation by pathogens

Percent acres infested by pathogen species in the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 7.



**Figure 10.** Infestation by weeds

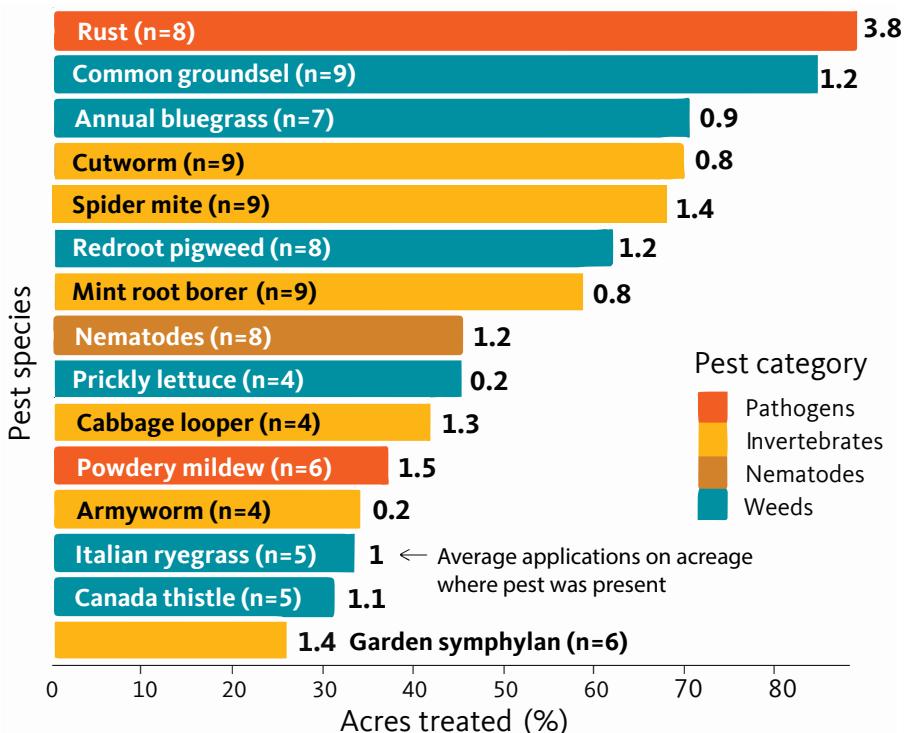
Percent acres infested by weed species in the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 7.

## Acres treated and average number of pesticide applications on treated acres

The yield losses our respondents reported for the 2018–2019 field season were experienced in spite of the management applied to help mitigate losses and manage pests. For each pest species, respondents estimated the average number of pesticide treatments used to control the pest, as well as the average number of acres on which treatments were applied.

Figure 11 depicts pests requiring pesticide treatment on more than 25% of acreage. We also include the average number of pesticide applications applied on these acres. These two numbers taken together reveal the extent of management required for a given pest, which can be calculated as “acre treatments” (see Figures 15–18, pages 12–13).

These data highlight the pests requiring higher levels of input and those which drive management programs. Producers need more targeted research and Extension support to improve management efforts to control these pests, protect crops and advance IPM.

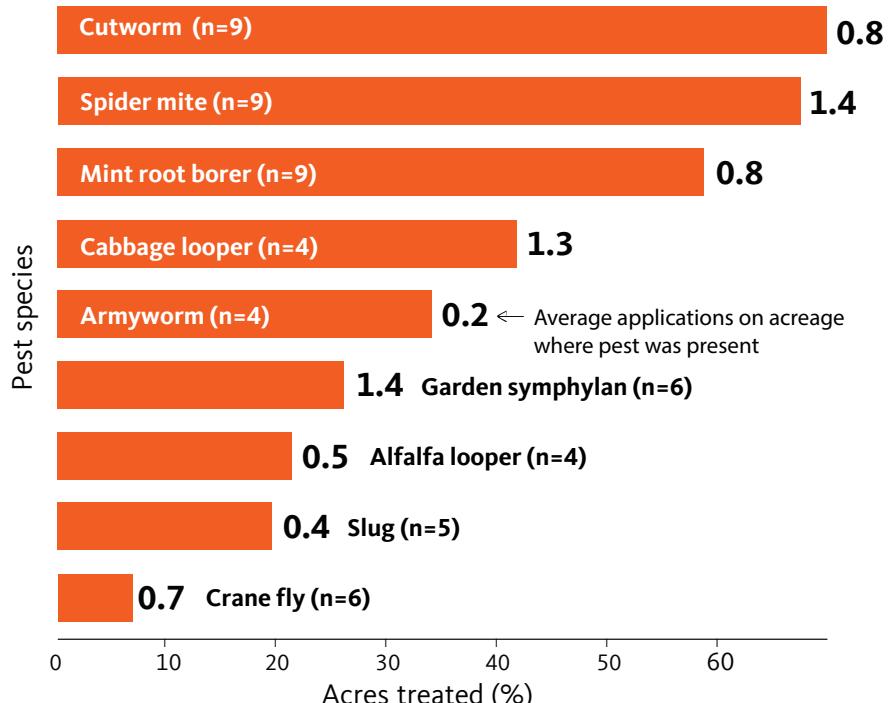


## Estimating the number of pesticide applications

For each pest noted to be present or managed, survey respondents were asked to estimate the average number of pesticide applications used for control. Single pesticide applications are commonly intended to target multiple pests. In these cases, respondents were asked to apportion the single application to multiple pests based on the extent to which each pest was an intended target. For example, an insecticide might be used to target mainly cutworm (75% intended target), but also to manage armyworm (25% intended target). Thus, the average number of applications for any given pest might be less than one.

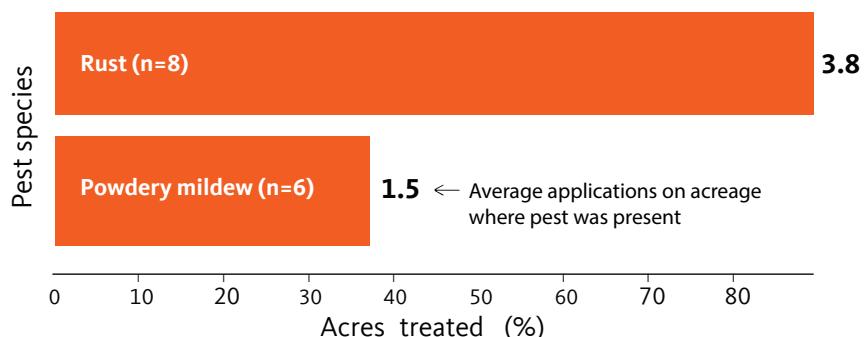
**Figure 11.** Pests treated on over 25% of surveyed acreage, with average pesticide applications

Percentage of acreage treated for peppermint pests receiving pesticide treatments on over 25% of surveyed acreage (histograms), with average numbers of applications (numbers above histograms). Percent acreage treated was calculated by dividing the total number of surveyed acres reported to be treated for a pest species by the total acres surveyed. Average applications were calculated using Equation 9a (Appendix 1), with Equation 1c (Appendix 1) serving as the weighting coefficient. Only respondents who reported treating a given pest species on their acreage were included in this analysis. (Note: Average number of applications can be fractional because some single treatments were apportioned across multiple target pests.)



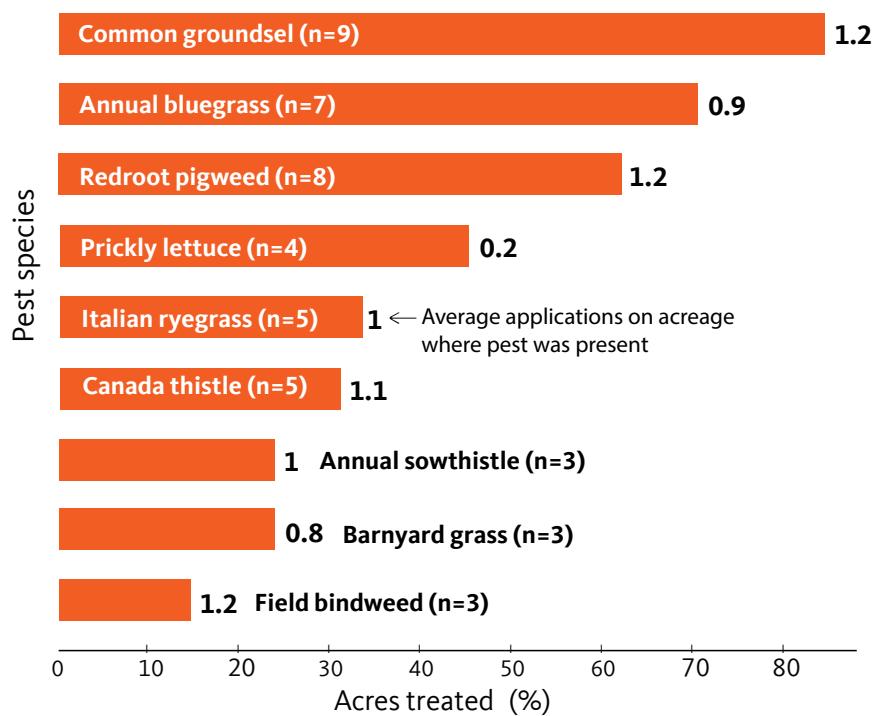
**Figure 12.** Acres treated and average number of pesticide applications targeting invertebrate pests

Percent acres treated with pesticides targeting invertebrate pests (histograms), with weighted average number of applications (numbers to the right of histograms), per corresponding pest species, on acreage where the pest was reported present. Pest species with fewer than three observations were excluded from this figure. Calculations as in Figure 11.



**Figure 13.** Acres treated and average number of pesticide applications targeting pathogens

Percent acres treated with pesticides targeting pathogens, with weighted average number of applications, per corresponding pest species, on acreage where the pest was reported present. Pest species with fewer than three observations were excluded from this figure. Calculations as in Figure 11.



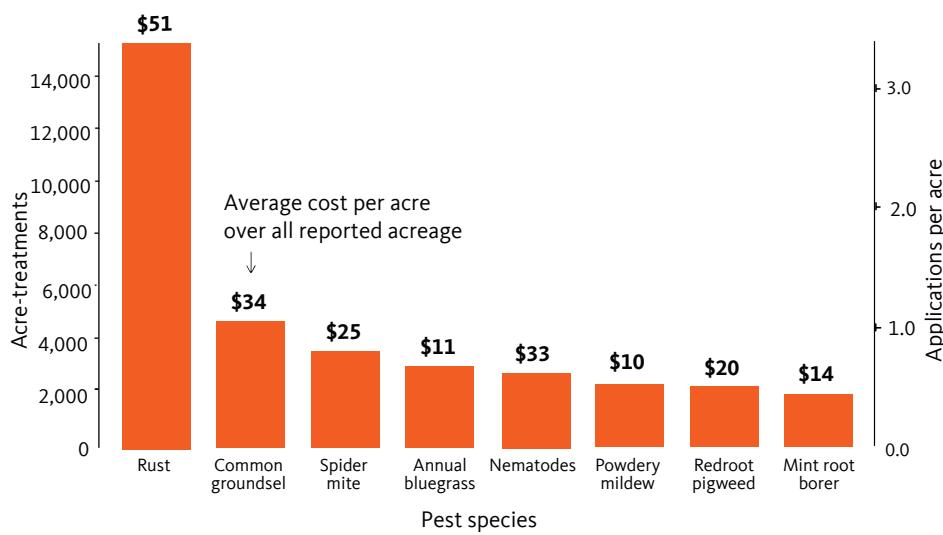
**Figure 14.** Acres treated and average number of pesticide applications targeting weeds

Percent acres treated with pesticides targeting weeds, with weighted average number of applications, per corresponding pest species, on acreage where the pest was reported present. Pest species with fewer than three observations were excluded from this figure. Calculations as in Figure 11.

## Acre-treatments per pest species

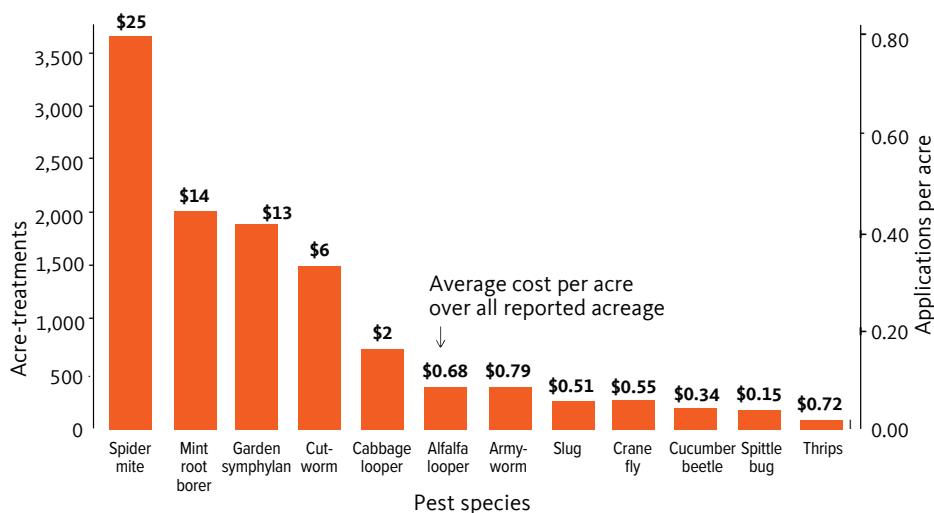
By multiplying the number of acres treated for a given pest by the average number of applications used to control it, we obtain the “acre-treatments” metric. This number represents the total number of acres receiving treatment for a given pest. The number of acre-treatments can exceed the number of acres surveyed when acres receive multiple applications (in this case either multiple products, or multiple applications of the same product).

This is another way to demonstrate the level of management required for various pests. The figures below reveal the peppermint pests requiring the greatest amounts of chemical management in terms of “acre-treatments,” along with the average cost of treatment per acre and the average number of applications, across all surveyed acres.



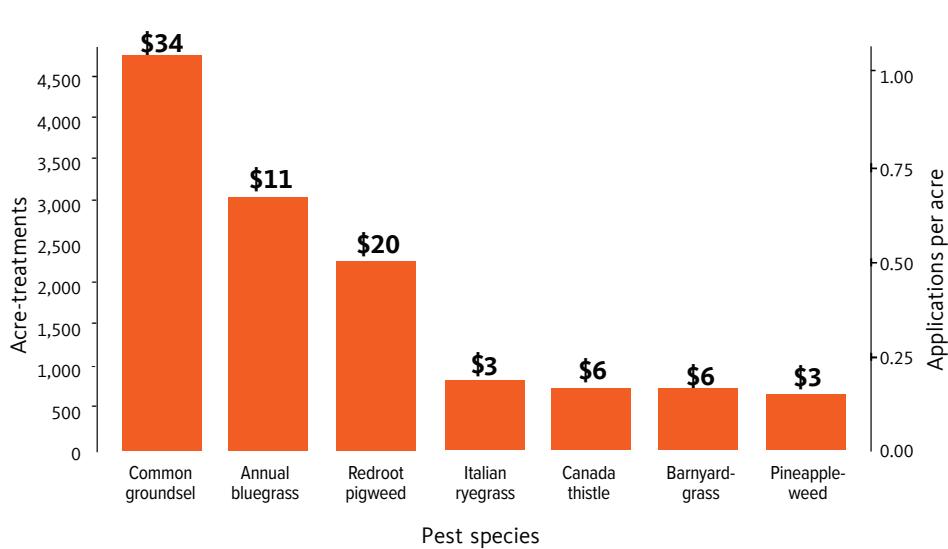
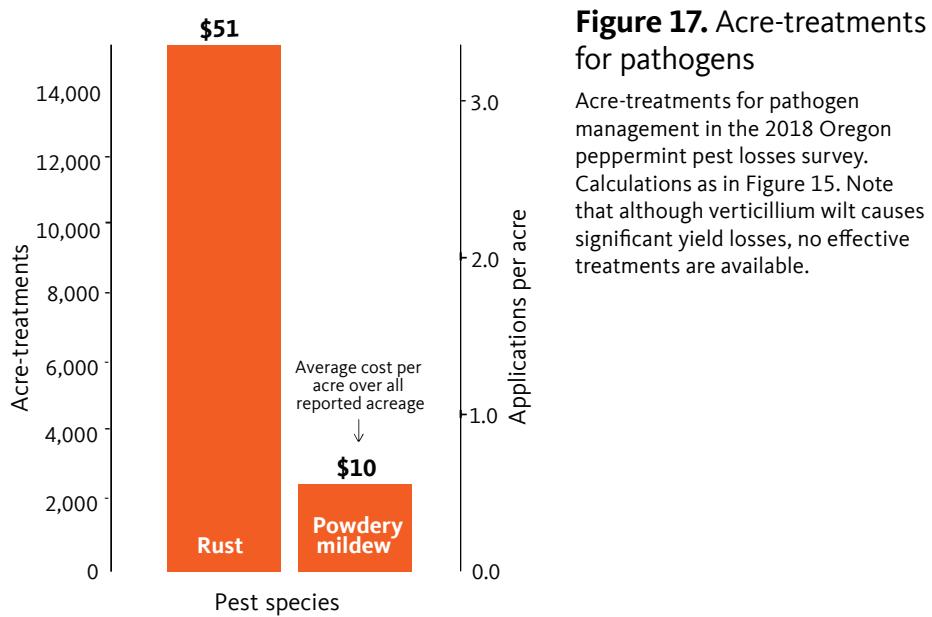
**Figure 15.** Pests with over 2,000 acre-treatments

Peppermint pests with over 2,000 acre-treatments, with average treatment cost and average number of applications across all reported acreage, for 2018 Oregon peppermint pest losses survey. The acre-treatment metric is calculated by multiplying the number of acres sprayed by the number of sprays made over the course of the season. Average cost per acre is calculated by multiplying the average cost of a single application (Equation 8, Appendix 1) by the number of applications, averaged across all reported acreage (Equation 10, Appendix 1). Applications per acre refer to applications averaged across all reported acreage (Equation 10, Appendix 1).



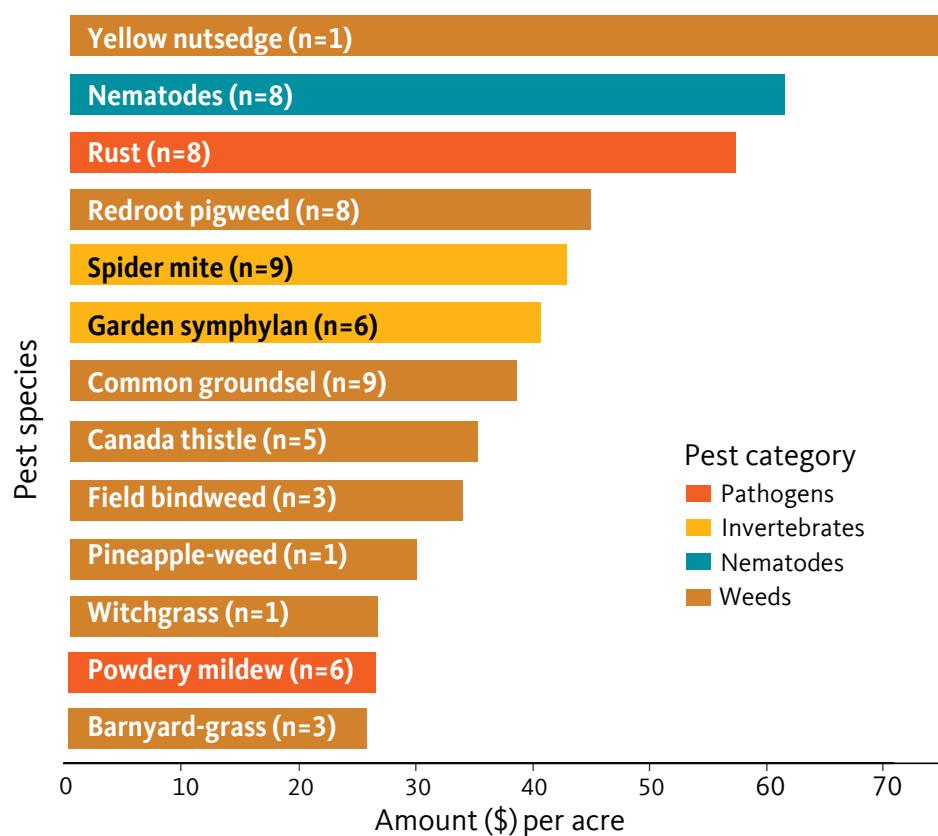
**Figure 16.** Acre-treatments for invertebrates

Acre-treatments for invertebrate management in the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 15.



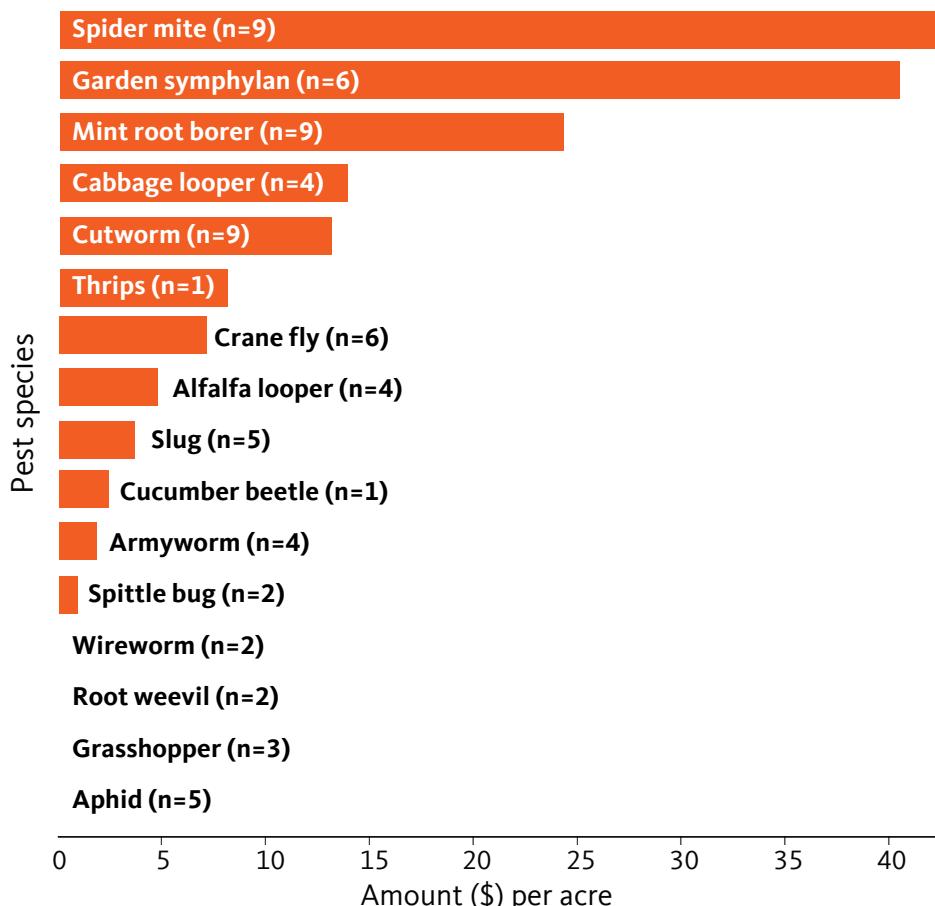
### III. Costs of chemical control by pest species

For each pest species reported as present or managed on the acres that respondents oversaw, we determined the average number of pesticide applications made, along with the estimated average cost for one application (including application costs). The following figures depict the reported costs associated with management and represent the total cost over the growing season by pest. Note that some pests might have been reported as present on some acreage, with no chemical applications. These data were also included in the following analyses, with zero cost, in order to gain a more accurate measure of the costs associated with the presence of a given pest.



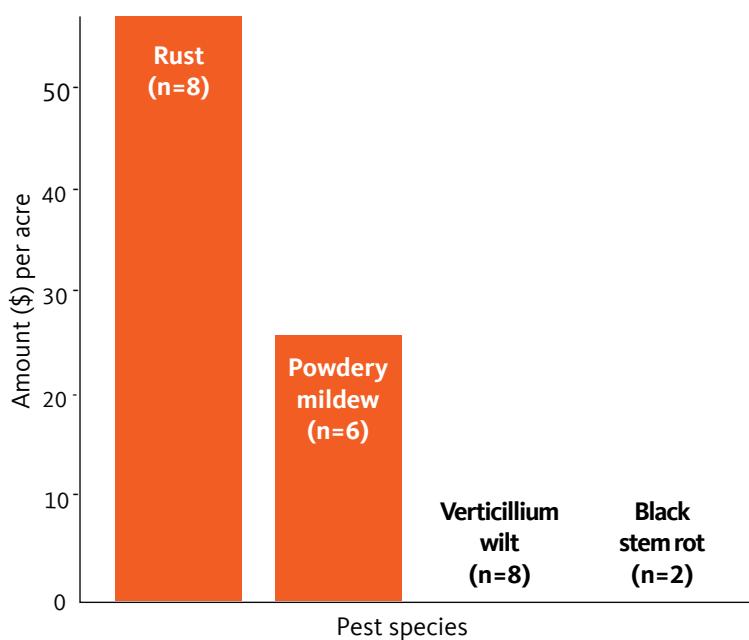
**Figure 19.** Species whose chemical management costs were over \$25 per acre on acreage where the pest was present

Pest species whose chemical management costs were, on average, over \$25 per acre on acreage where the pest was reported as present in the 2018 Oregon peppermint pest losses survey. Cost is calculated by multiplying the average number of applications on acreage where the pest was reported by the average cost of a single application, per pest species. Applications are calculated as a weighted average using Equation 9a (Appendix 1). Cost of a single pesticide application was then calculated using Equation 8 (Appendix 1).



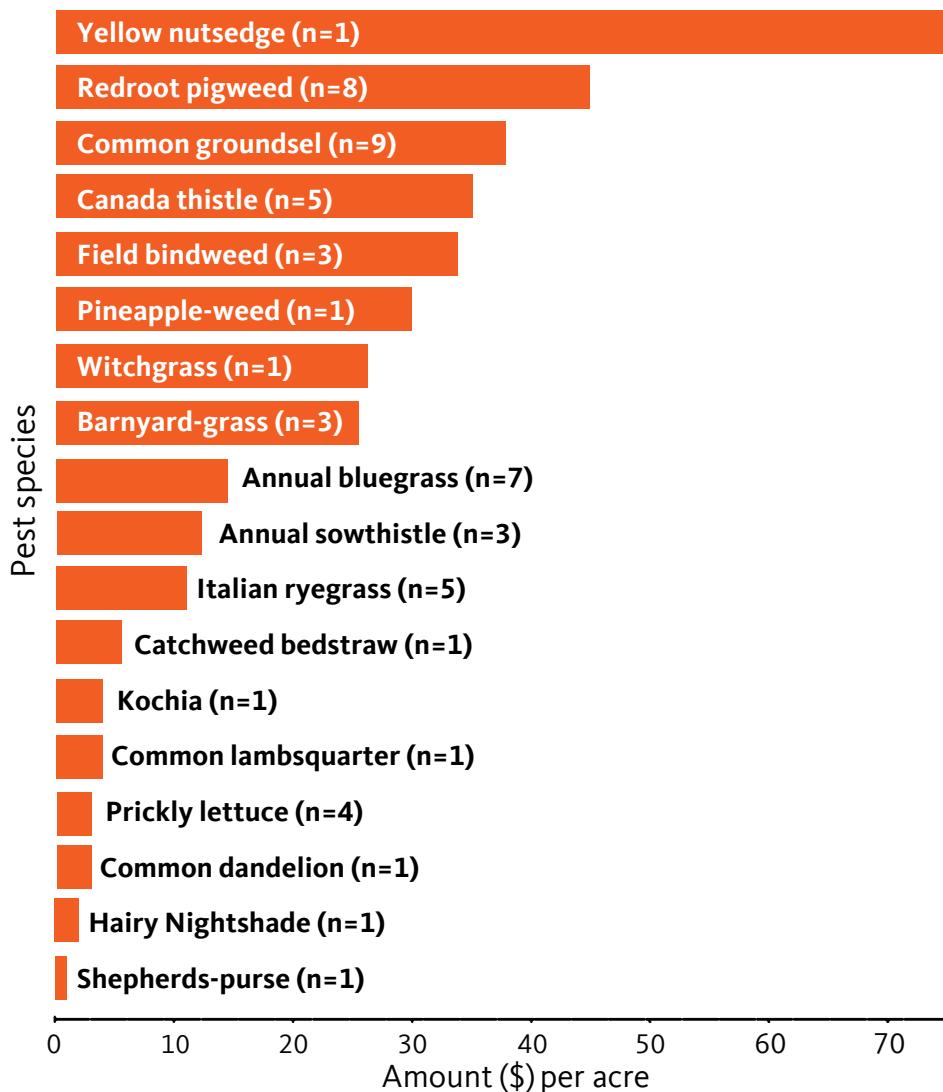
**Figure 20.** Costs of chemical management for invertebrate pest species

Total chemical management control costs per treated acre for invertebrate pests in the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 19.



**Figure 21.** Costs of chemical management for pathogens

Total chemical management control costs per treated acre for pathogens in the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 19.



**Figure 22.** Costs of chemical management for weeds

Total chemical management control costs per treated acre for weeds in the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 19.

#### IV. Costs of other pest management activities

Respondents were also asked to estimate the cost of any additional pest management activities, beyond the use of pesticides. Respondents were asked to report the average cost per acre, as well as the average number of acres to which each practice was applied. The *cost per treated acre* reflects respondents' reported cost on acreage where the treatment was applied. The *cost per acre across all surveyed acreage* metric averages the treated acre costs across all surveyed acreage. For example, monitoring with traps may have taken place on only half of the survey's 4,576 acres, with an average cost of \$5 per acre across those acres that were monitored. When averaged across the whole 4,576 acres, this represents a cost of \$2.50 per acre. If a practice was applied across all surveyed acreage, the two numbers (cost per treated acre and cost per acre across all surveyed acreage) will be the same.

Respondents struggled with estimating costs for activities like sanitation, monitoring and forecasting, which may have resulted in underreporting of the costs of additional management. If we are to calculate the total cost of IPM, including nonchemical tactics and practices, we need to identify and factor in the additional costs of pest management. Field scouting, forecasting, sanitation and other practices all have associated costs. We are seeking to improve our understanding of these additional costs over time, as the survey methodology advances.

**Table 2.** Costs of additional pest management activities for invertebrate pest control

Estimated costs of additional pest management activities, comparing the average cost per acre across all surveyed acreage with the average cost per acre on treated acreage estimates, for invertebrate pest control in the 2018 Oregon peppermint pest losses survey. The average cost per acre on treated acreage was calculated from the raw cost data. Average cost per acre across all surveyed acreage estimates were transformed using Equation 5c (Appendix 1) prior to calculating the average.

Management action	Acres treated (%)	Cost per acre across all surveyed acreage (\$)	Cost per acre on treated acreage (\$)	N
Insect forecasting	97	2	2	9
Scouting	97	26	26	9
Selective pesticide use	49	21	39	5
Soil management	45	9	16	5
Field sanitation	28	1	6	2
Monitoring with traps	16	1	2	3

**Table 3.** Costs of additional pest management activities for pathogen control

Estimated costs of additional pest management activities, comparing the average per treated acre estimate with the average cost per acre estimates, for pathogen control in the 2018 Oregon peppermint pest losses survey. Calculations as in Table 2.

Management action	Acres treated (%)	Cost per acre across all surveyed acreage (\$)	Cost per acre on treated acreage (\$)	N
Scouting	93	23	23	9
Nutrient management	65	9	14	6
Equipment sanitation	35	0	0	3
Crop rotation	33	0	0	6
Harvest timing	32	1	2	3
Soil management	30	8	25	3
Flaming	29	4	11	3
Disease forecasting	26	0	0	3
Double cutting	23	0	1	4
Irrigation practices	22	3	13	2
Site selection	19	0	0	5
Field sanitation	4	3	15	2

**Table 4.** Costs of additional pest management activities for weed control

Estimated costs of additional pest management activities, comparing the average per treated acre estimate with the average cost per acre estimates, for weed control in the 2018 Oregon peppermint pest losses survey. Calculations as in Table 2.

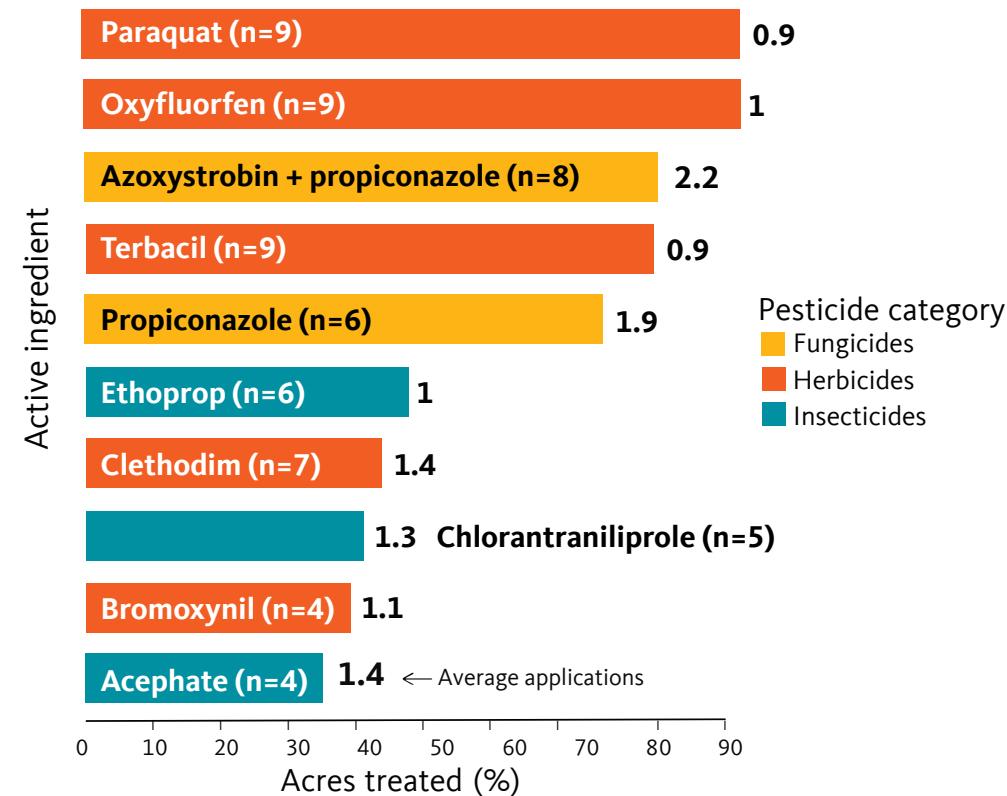
Management action	Acres treated (%)	Cost per acre across all surveyed acreage (\$)	Cost per acre on treated acreage (\$)	N
Crop rotation	39	0	0	5
Site selection	38	1	2	5
Flaming	23	4	11	3
Hand weeding	9	12	37	3
Disking	4	2	10	2
Hoeing	2	13	57	2

## V. Pesticide use

In addition to collecting data by pest species, we asked respondents to provide details of each specific pesticide active ingredient they used. The figures in this section summarize the reported use of pesticides in terms of percent acres treated and average number of applications for each active ingredient.

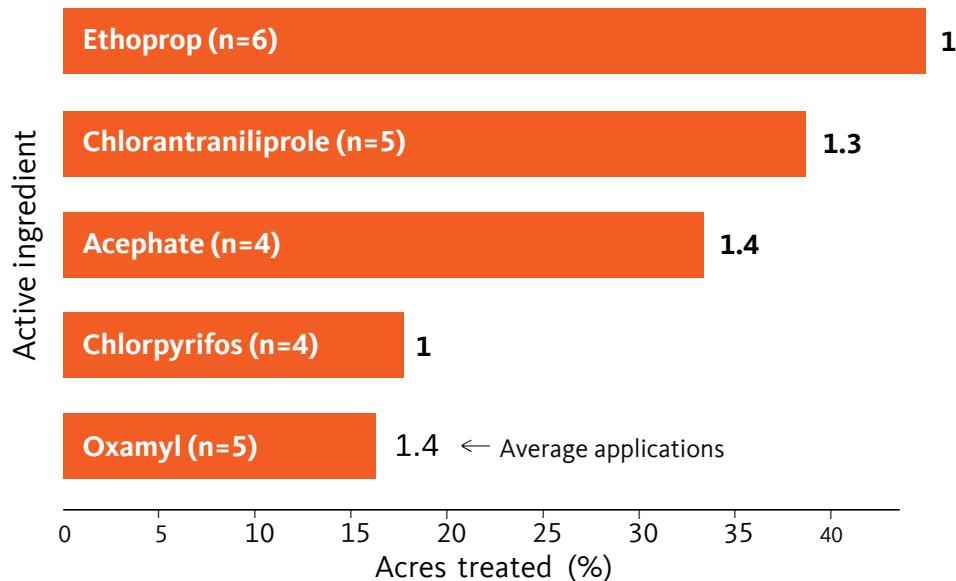
The first figure reports the pesticides used on over 25% of surveyed acreage, along with the average number of times each active ingredient was applied. The figures that follow report these data for insecticides, fungicides and herbicides, respectively.

### Percent acres treated, by active ingredient



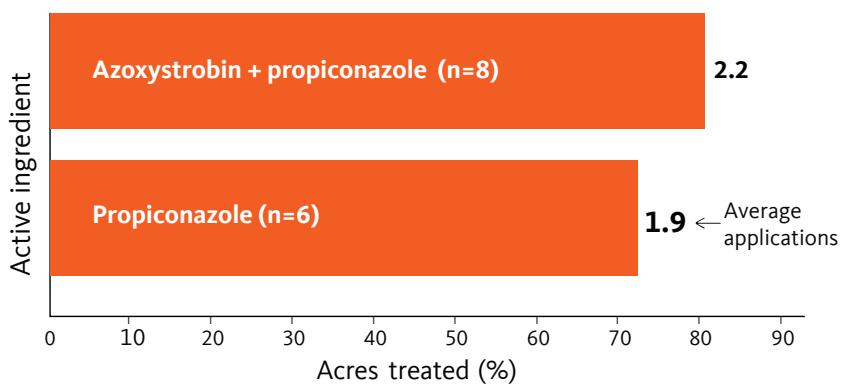
**Figure 23.** Pesticides applied on more than 25% of surveyed acreage, with the average number of applications on treated acres

Percent acreage treated was calculated by dividing the total number of surveyed acres treated with an active ingredient by the total acres surveyed. Average applications were calculated using Equation 9b (Appendix 1), with Equation 1c (Appendix 1) serving as the weighting coefficient. Pesticides for which fewer than three respondents reported uses were excluded from this figure.



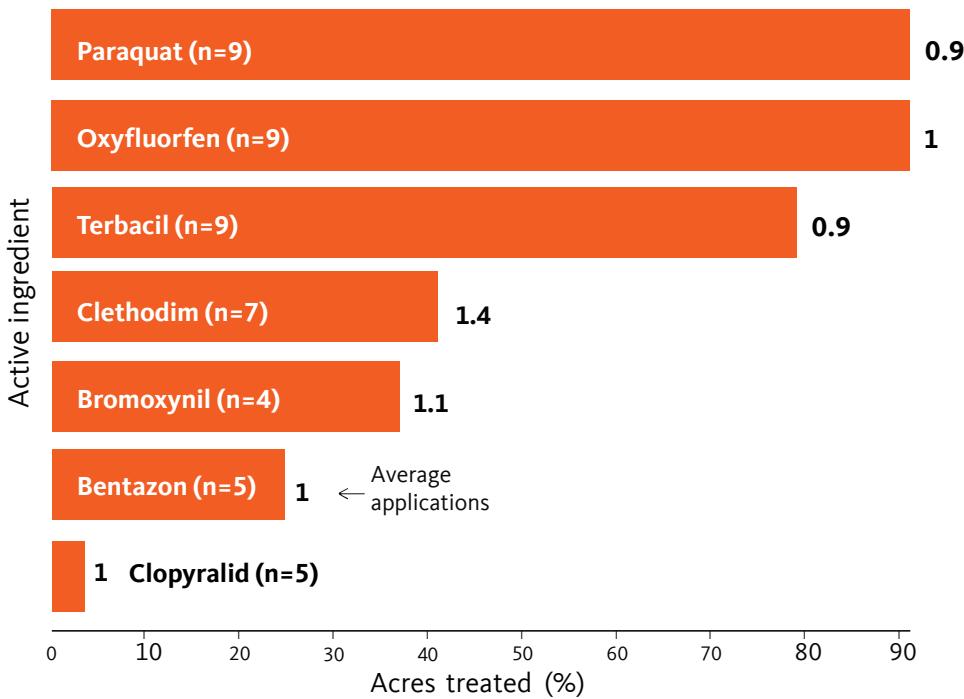
**Figure 24.** Percent acreage treated with insecticide active ingredient

Percent acres treated with insecticides, with average number of applications per active ingredient. Calculations as in Figure 23.



**Figure 25.** Percent acreage treated with fungicide active ingredient

Percent acres treated with fungicides, with average number of applications per active ingredient. Calculations as in Figure 23.

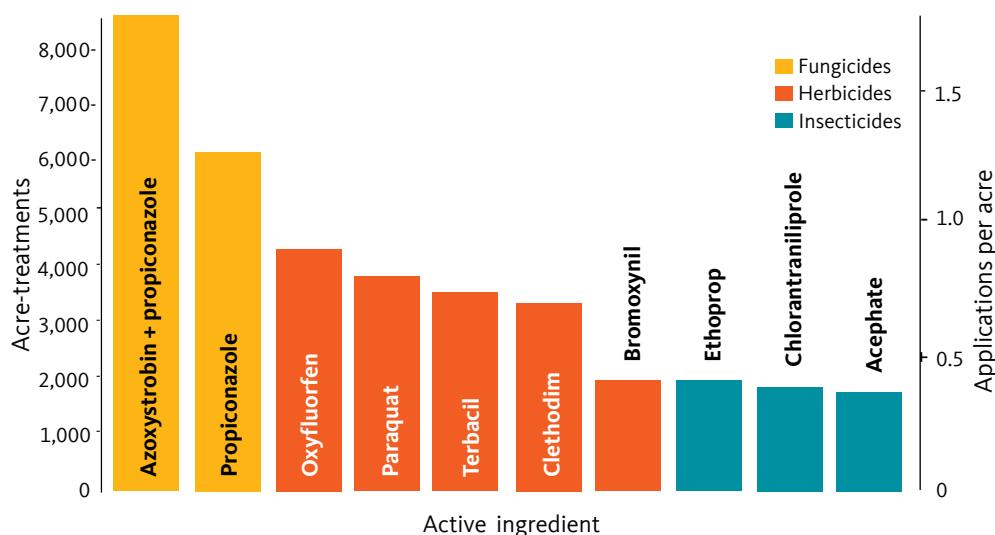


**Figure 26.** Percent acreage treated with herbicide active ingredient

Percent acres treated with herbicides, with average number of applications per active ingredient. Calculations as in Figure 23.

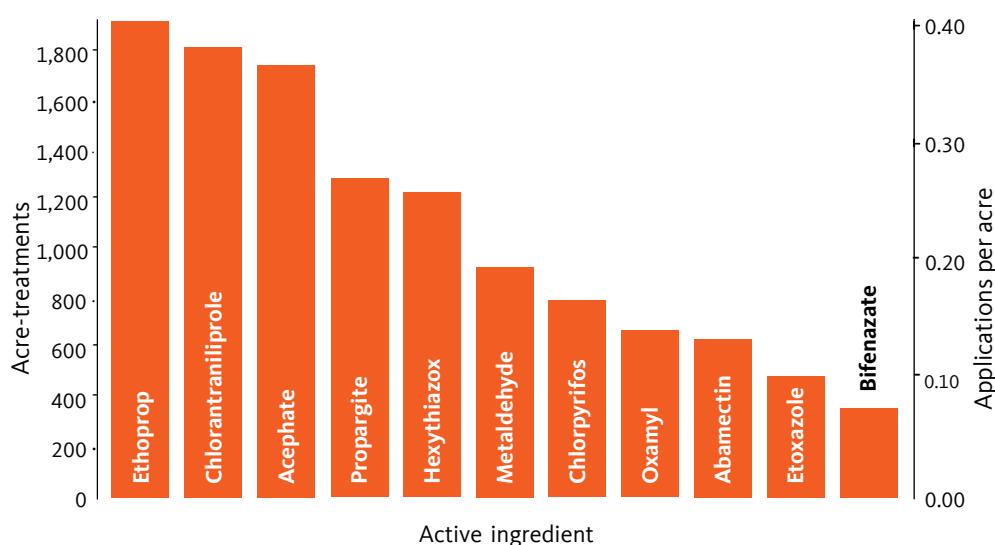
## Pesticide acre-treatments

The number of acres treated with a given active ingredient multiplied by the average number of applications again reveals “acre-treatment” estimates. (See “acre-treatments per pest species,” page 12, for a reminder of this metric.) This reveals the extent of pesticide use required and provides critical information for researchers and educators, particularly those tracking issues such as pest resistance, natural enemy protection and pesticide efficacy. This also serves as a baseline for tracking the way practices change over time. As a reminder, the acre-treatment metric is based only on our surveyed acreage (4,576 acres), and only those acres reported to have been treated with any given pesticide. (See previous section for percent acres treated and average number of applications, the metrics used for the following calculations.)



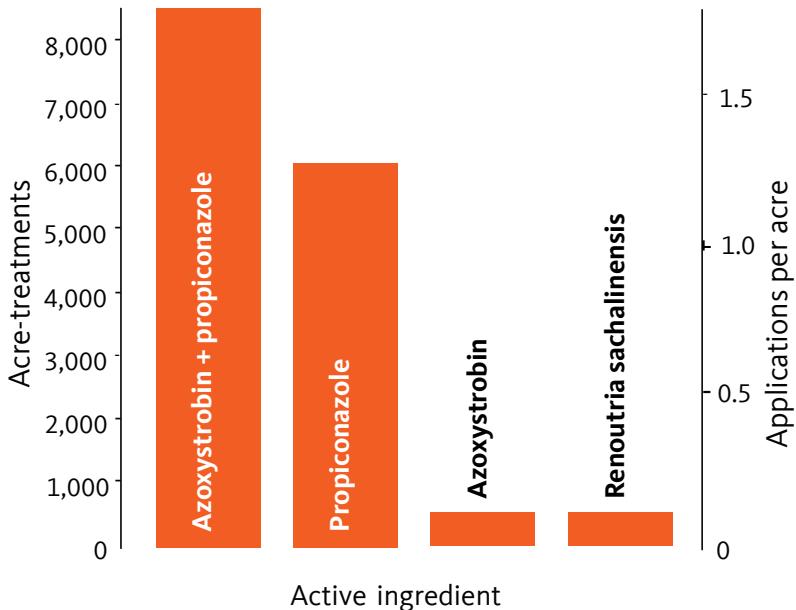
**Figure 27.** Pesticide active ingredients with over 1,500 acre-treatments

Pesticide active ingredients with over 1,500 acre-treatments in the 2018 Oregon peppermint pest losses survey. The acre-treatment metric is calculated by multiplying the number of acres sprayed by the number of sprays made over the course of the season. Applications per acre refer to the number of applications averaged across all surveyed acreage (Equation 10, Appendix 1).



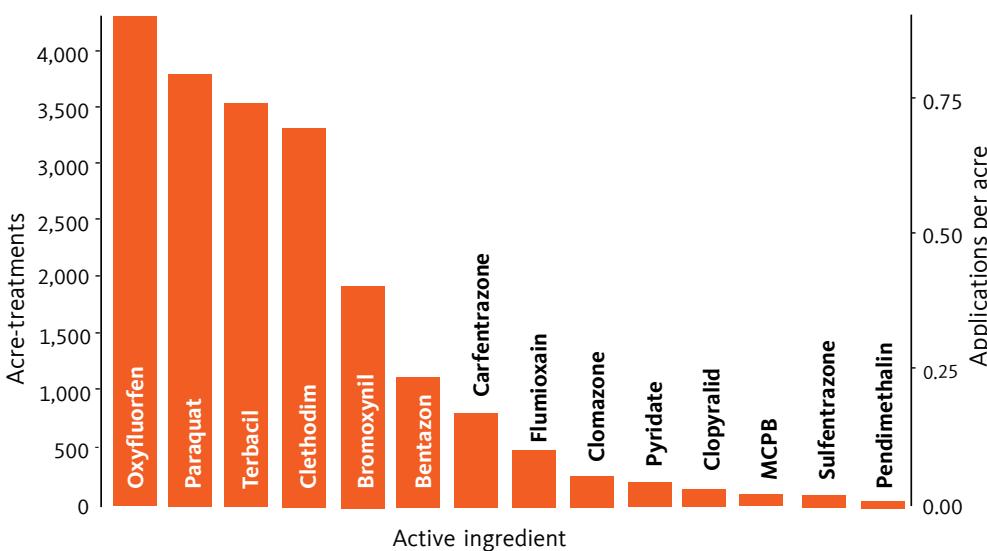
**Figure 28.** Acre-treatments for commonly used insecticides

Insecticide acre-treatments in the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 27.



**Figure 29.** Acre-treatments for commonly used fungicides

Fungicide acre-treatments in the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 27.



**Figure 30.** Acre-treatments for commonly used herbicides

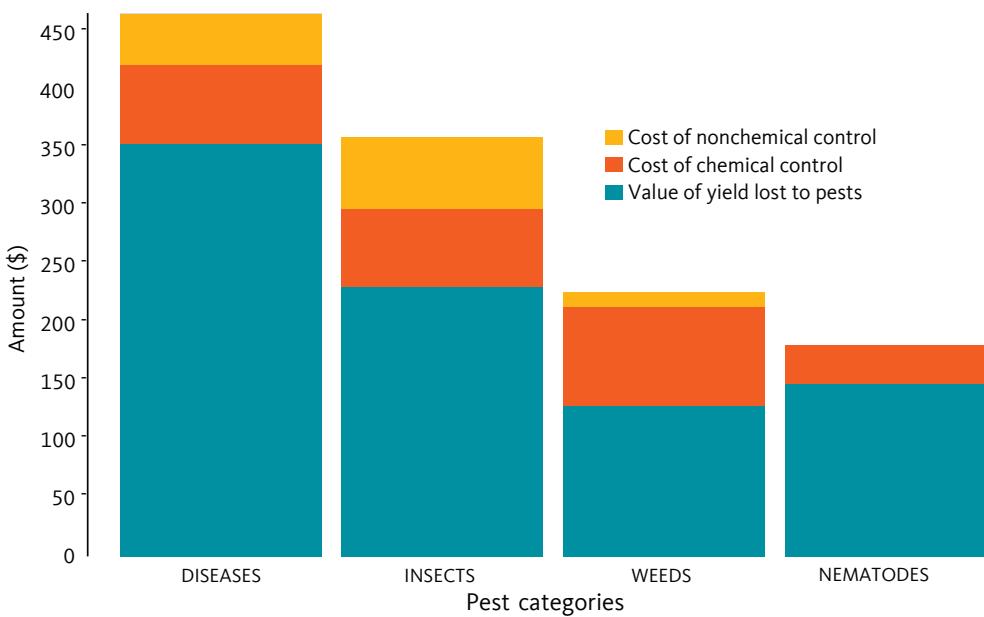
Herbicide acre-treatments in the 2018 Oregon peppermint pest losses survey. Calculations as in Figure 27.

## VI. Overall economic impacts

To get an idea of the overall economic impacts of yield loss and pest management across the entire survey area, we calculated a per-acre average of all pest management costs (chemical as well as additional or “nonchemical” costs), as well as the value of the total yield losses reported, which occurred despite the management methods employed. As previously mentioned, the nonchemical costs are an area for improvement in our survey process.

### Economic return

In Section 1, we used respondents’ average actual oil yield estimates (in pounds) and average oil price estimates to determine that the average surveyed acre of Oregon peppermint has the potential to generate \$2,224 per acre (Table 1). Using cost and application estimates, we then determined the cost of management to be \$1,159 per treated acre (Table 6, page 21). This leaves an average of \$1,065 per acre after pest management costs, although a number of additional farming and business costs are not covered by this analysis.



**Figure 31.** Per-acre economic impacts across all surveyed acres by pest category, including management costs and value of yield lost to pest damage

Nine IPM consultants representing 4,576 acres, or 26% of peppermint acres under cultivation in Oregon were surveyed.

Cost of chemical control was calculated first by transforming each respondent's application estimate using Equation 5b (Appendix 1). Weighted average applications per pest species were then calculated using Equation 10 (Appendix 1). Average pesticide cost per treated acre per pest species was calculated using Equation 8 (Appendix 1). These two values were then multiplied, per pest species, then summed per pest category. Nonchemical control method averages were calculated by transforming the per-acre application cost estimates, per respondent (Equation 5b, Appendix 1), then averaging the transformed estimates per pest species, and finally summing each average nonchemical cost per pest category. To calculate the value of yield lost to pests, the respondents' yield loss per acre estimate was first transformed using Equation 5a (Appendix 1). The transformed yield loss estimate was then used in the weighted average value of single species yield reduction calculation (Equation 11, Appendix 1) for each species in a given pest category per acre. These estimates are then summed per pest category.

**Table 6.** Economic impacts to Oregon mint production by pest category, per treated acre

Cost estimates include cost of application.

Pest category	Chemical control costs (\$/ac)	Nonchemical control costs (\$/ac)	Total control costs (\$/ac)
Diseases	96	123	219
Weeds	379	181	560
Insects	190	107	297
Nematodes	83	--	83
Total	748	411	1,159

Cost of chemical control was calculated first by transforming each respondent's application estimate using Equation 5b (Appendix 1). Weighted average applications per pest species were then calculated using Equation 10 (Appendix 1). Average pesticide cost per treated acre per pest species was calculated using Equation 8 (Appendix 1). These two values were then multiplied, per pest species, then summed per pest category. Nonchemical control method averages were calculated by transforming the per-acre application cost estimates, per respondent (Equation 5b, Appendix 1), then averaging the transformed estimates per pest species, and finally summing each average nonchemical cost per pest category. To calculate the value of yield lost to pests, the respondents' yield loss per acre estimate was first transformed using Equation 5a (Appendix 1). The transformed yield loss estimate was then used in the weighted average value of single species yield reduction calculation (Equation 11, Appendix 1) for each species in a given pest category per acre. These estimates are then summed per pest category.

## Discussion

Detailed information regarding the economic impacts of pests and their management is critical to understanding ways to improve pest management and advance IPM. The large difference between the estimated maximum attainable yield and the actual reported yield in this survey is an indicator that there is much scope for increasing pest management efficiency. Around 25% of overall yield losses were attributed to the impacts of pests — despite over \$350 per acre spent on management. The numbers show that the need for identifying effective, economical and sustainable pest management strategies is clear and urgent.

Respondents report pathogens as having the largest overall negative impact on

peppermint oil yield, at around 10% of yield lost per acre. Invertebrates closely follow with an estimated 7% yield loss per acre, and weeds and nematode species are reported to negatively impact yield loss at 4%, respectively. Surveywide, we can see that rust, verticillium wilt and nematode species contribute the most to yield loss, at around 4% each.

Rust emerges as a key pest species based on our survey data. It was reported on 89% of surveyed acreage and required more pesticide applications than any other pest, at an average of 3.8 applications per acre on acreage where it was present. It was also the second-most expensive pest to treat behind nematode species, with an overall per-acre average cost of \$51/acre over the course of the season.

Verticillium wilt is also a key pest species based on our survey, occurring on 64% of surveyed acreage, and responsible for approximately 14% of yield loss on acreage where it occurred. This species is especially problematic because there are no methods for chemical control.

Spider mites were the most geographically widespread species in our survey, occurring on 93% of surveyed acreage. Spider mites were reported to have the largest negative impact on yield loss among all invertebrate pests, at around 2%. In addition, spider mites received the most acre-treatments (around 3,600) of all invertebrate species, costing, on average, \$25/acre to control over the course of the season over all surveyed acreage.

Though crane fly and garden symphylan were limited in their distribution among respondents (30% and 26% of survey acreage infested, respectively), they were among the most devastating invertebrate pests in the survey where they were present (~3.5% and ~2.5% yield loss, respectively).

Common groundsel (*Senecio vulgaris*) was the key weed pest in our survey, occurring on 91% of surveyed acreage, and responsible for the greatest negative impact to crop yield among the various weed species, at ~ 0.9% lost per acre, across all surveyed acreage. It was the second-most expensive pest species to control in our survey at \$34/acre overall, requiring, on average, 1.2 herbicide applications per season on acreage where it occurred.

Some pests, such as crane fly and symphylan, cause considerable devastation on acreage where they are present, but have a limited distribution. Others, such as spider mites and certain weeds, might be less damaging where they occur but more widespread in their presence. Some, such as rust, can be both widespread and damaging. Understanding these patterns in more detail for the main economic pests of a given crop is critical if we are to respond effectively and also consider the risks that growers take when fine tuning their IPM approaches.

One important constraint with these data is that although our survey covered 24% of Oregon's peppermint acreage for the 2018 growing season, our respondent pool was primarily made up of growers in the Willamette Valley. Pest pressures and management options differ by region, and a broader respondent pool will more accurately capture these differences across the state.

As noted earlier, our low level of confidence in the reported costs associated with nonchemical IPM practices is a result of the challenge of effectively estimating these costs. This is an important area for future improvement. IPM includes a full suite of nonchemical activities. Better accounting for the costs — as well as the value — of these activities to growers will further inform the system and advance IPM.

Finally, although our survey attempts to measure yield loss, it does not specifically account for impacts to quality, which can also result in economic losses. Pest issues such as high weed pressure can impact oil quality at harvest, and lead buyers to reject certain lots or offer reduced prices for lesser quality oil. This is another area where the survey could be improved to capture the full range of pest impacts.

The data on pest losses and management we have presented here provide detailed, valuable and previously missing information regarding IPM in mint. If we gather this

data regularly, we can track changes in pest pressure and management over time, we can prepare for emerging problem pests, and we can identify the specific areas where pest management resources are best targeted. Collected over time, these data provide economic metrics for IPM that should be of direct value to growers, decision makers and research and Extension efforts.

## References

- Cerda R., J. Avelino, C. Gary, P. Tixier, E. Lechevallier, and C. Allinne. (2017) *Primary and Secondary Yield Losses Caused by Pests and Diseases: Assessment and Modeling in Coffee*. PLoS ONE 12(1): e0169133. <https://doi.org/10.1371/journal.pone.0169133>
- Ellsworth, P.C., A. Fournier and W. Dixon. 2007 (rev. 1/2020). *Arizona Cotton Insect Losses*. Publ. No. AZ1183. University of Arizona, College of Agriculture and Life Sciences, Cooperative Extension, Tucson, Arizona. Updated data available upon request. <http://cals.arizona.edu/crops/cotton/insects/cil/cil.html>
- Ellsworth, P.C., A. J. Fournier, J.C. Palumbo, S.E. Naranjo and G.B. Frisvold. (2016). Chronicling Successful Integration of Technology and Knowledge Over 25 Years of IPM in Arizona. *Economics of IPM in the 21st Century: Multiple Perspectives from Around the World*. International Congress of Entomology ICE 2016, Orlando, Florida. Sept. 26, 2016. <https://cals.arizona.edu/crops/presentations/2016/2015CILEconomicOrlandoF.pdf>
- Lobell, D.B., K.G. Cassman, and C.B. Field, (2009). *Crop Yield Gaps: Their Importance, Magnitudes, and Causes*. Annual Review of Environment and Resources 2009 34:1, 179-204.
- Oregon Department of Agriculture, Oregon Agricultural Statistics & Directory 2020. <https://oda.direct/AgStatsDirectory>
- Palumbo, J.C. (2019). *Insect Losses and Management on Desert Lettuce: A 15-Year Summary*. University of Arizona Vegetable IPM Update, Vol. 10, No. 13, June 2019. [https://acis.cals.arizona.edu/docs/default-source/agricultural-ipm-documents/vegetable-ipm-updates/2019/190626-fifteen-year-lettuce-insect-losses-summary-2005-2019.pdf?sfvrsn=9cca5ae6\\_2](https://acis.cals.arizona.edu/docs/default-source/agricultural-ipm-documents/vegetable-ipm-updates/2019/190626-fifteen-year-lettuce-insect-losses-summary-2005-2019.pdf?sfvrsn=9cca5ae6_2)
- Popp, J., and K. Hantos (2011). The impact of crop protection on agricultural production. Studies in Agricultural Economics, No. 113, p. 47-66.
- USDA National Agricultural Statistics Service (2017). NASS Quick Stats (2020), <https://quickstats.nass.usda.gov>. Accessed Dec. 10, 2020.

# Appendix 1: Equations

## Equation 1. Respondent's weighting coefficient

**1a.** In analyses estimating effects over all survey acreage, all respondents are included in the analyses, regardless of whether they reported an estimate. The respondent's share of total survey acreage serves as the respondent's weighting coefficient,  $w$ , and is given by the equation

$$w = \frac{r}{h},$$

where  $r$  is the number of acres managed by each respondent included in the analysis, and  $h$  is the sum total of  $r$ , which is the total number of acres included in the survey.

**1b.** In analyses on acreage where a pest was reported present, only respondents who reported the pest as present on their acreage are included in the weighting scheme. Therefore, a respondent's share of total respondent acreage per pest species serves as the respondent's weighting coefficient,  $w_o$ , which is given by the equation

$$w_o = \frac{r}{h},$$

where  $r$  is the number of acres managed by each respondent included in the analysis, and  $h$  is the sum total of  $r$ .

**1c.** For analyses on acreage where a pest was treated or pesticide applied, only respondents who reported treating for a given pest or with a given pesticide on all or part of their acreage are included in the weighting scheme. Therefore, share of total respondent acreage per pest species serves as the respondent's weighting coefficient in the "per treated acre" analyses,  $w_t$ , which is given by the equation

$$w_t = \frac{r}{h},$$

where  $r$  is the number of acres managed by each respondent included in the analysis, and  $h$  is the sum total of  $r$ .

## Equation 2. Surveywide average maximum attainable yield and average actual yield, per acre

The average maximum attainable yield,  $\bar{m}$ , is expressed as a weighted arithmetic mean, and given by the equation

$$\bar{m} = \frac{\sum_{i=1}^n w_i b_i}{\sum_{i=1}^n w_i},$$

which expands to

$$\bar{m} = \frac{w_1 b_1 + w_2 b_2 + \dots + w_n b_n}{w_1 + w_2 + \dots + w_n},$$

where  $b$  is the respondent's maximum attainable yield estimate for a single pest species, per acre, and  $w$  is the respondent's weighting coefficient. Because this calculation applies the average over the entire survey area, every respondent's estimate and weighting coefficient are included in the calculation. The denominator for this calculation is the sum of all respondents' weighting coefficients, which is 1. **The formula for actual yield is identical to the one above.**

**Equation 3.** Surveywide average price received per pound of mint oil distillate

The average price received per pound of mint oil distillate is calculated using the arithmetic mean formula,

$$\bar{o} = \frac{\sum_{i=1}^n o_i}{n},$$

which expands to

$$\bar{o} = \frac{o_1 + o_2 + \dots + o_n}{n},$$

where  $o$  is the respondent's estimate price received per pound of mint oil distillate in US dollars, and  $n$  is the number of observations.

**Equation 4.** Surveywide yield reduction per impact category

Yield reduction due to a general impact category,  $\bar{g}$ , is expressed as a weighted arithmetic mean, and given by the equation

$$\bar{g} = \frac{\sum_{i=1}^n w_i c_i}{\sum_{i=1}^n w_i},$$

which expands to

$$\bar{g} = \frac{w_1 c_1 + w_2 c_2 + \dots + w_n c_n}{w_1 + w_2 + \dots + w_n},$$

where  $c$  is the respondent's yield reduction estimate per impact category, per acre, and  $w$  is the respondent's weighting coefficient. Because this calculation applies the average over the entire survey area, every respondent's estimate and weighting coefficient are included in the calculation (therefore, the number of observations in this calculation is equal to the total number of respondents, which in this case is  $n = 9$ ). The denominator for this calculation is the sum of all respondents' weighting coefficients, which is 1.

**Equation 5.** Transformation from estimates on acreage where the pest was present to estimates over all reported acreage

**5a.** The yield reduction estimates on acreage where a pest is reported present are transformed to estimate yield loss across all reported acreage,  $x$ , using the following equation,

$$x = \frac{l \times a}{r},$$

where  $l$  is the respondent's raw estimate on acreage where the pest was present,  $a$  is the number of acres infested by a single pest species on the respondent's land, and  $r$  is the number of acres managed by the respondent.

**5b.** The application estimates on acreage where a pest is reported present are transformed in order to estimate applications across all reported acreage,  $b$ , using the following equation,

$$b = \frac{l \times e}{r},$$

where  $l$  is the respondent's raw estimate,  $e$  is the number of acres treated for a single pest species on the respondent's land, and  $r$  is the number of acres managed by the respondent.

**5c.** The cost per treated acre estimate is transformed in order to derive the per-acre cost of a single pesticide application across all acres reported on by a respondent. Transformed applications,  $f$ , is expressed by the equation

$$f = \frac{l \times e}{r},$$

where  $l$  is the respondent's raw estimate,  $e$  is the number of acres treated for a single pest species on the respondent's land, and  $r$  is the number of acres managed by the respondent.

**Equation 6.** Weighted average single-species yield reduction, on acreage where pest was present

Per-acre yield reduction due to a single pest species,  $\bar{p}$ , is expressed as a weighted arithmetic mean, and is given by the equation

$$\bar{p} = \frac{\sum_{i=1}^n w_{oi} p_i}{\sum_{i=1}^n w_{oi}},$$

which expands to

$$\bar{p} = \frac{w_{o1}p_1 + w_{o2}p_2 + \dots + w_{on}p_n}{w_{o1} + w_{o2} + \dots + w_{on}},$$

where  $p$  is the respondent's yield reduction estimate for a single pest species on acreage where the pest was reported present, and  $w_o$  is the respondent's weighting coefficient. This calculation applies only to respondents who reported an infestation on all or part of the acreage. Therefore, the weighting coefficient is each respondent's share of the total infested acreage reported for a given pest species. (The number of observations in this calculation is equal to the total number of respondents who reported the presence of a specific pest on their acreage, which varies among pest species.) The denominator for this calculation is the sum of all included respondents' weighting coefficients, which is 1.

**Equation 7.** Weighted average single-species yield reduction, across all surveyed acreage

Surveywide per-acre yield reduction due to a single pest species,  $\bar{y}$ , is expressed as a weighted arithmetic mean, and is given by the equation

$$\bar{y} = \frac{\sum_{i=1}^n w_i x_i}{\sum_{i=1}^n w_i},$$

which expands to

$$\bar{y} = \frac{w_1 x_1 + w_2 x_2 + \dots + w_n x_n}{w_1 + w_2 + \dots + w_n},$$

where  $x$  is the respondent's transformed yield reduction estimate for a single pest species (see Equation 6a), per acre, and  $w$  is the respondent's weighting coefficient. Because this calculation averages across all acres surveyed, each respondent's estimate and weighting coefficient are included in the calculation. If a respondent did not report yield reduction for a pest species, they were assigned an estimate of zero. (The number

of observations is equal to the total number of respondents, which in this case is  $n = 9$ .) The denominator for this calculation is the sum of all respondents' weighting coefficients, which is 1.

**Equation 8.** Average single application cost per pest species, on acreage where the pest was reported

The single-species chemical and nonchemical control costs estimates are calculated using the arithmetic mean formula,

$$\bar{s} = \frac{\sum_{i=1}^n s_i}{n},$$

which expands to

$$\bar{s} = \frac{s_1 + s_2 + \dots + s_n}{n},$$

where  $s$  is the respondent's estimate for a single pesticide application (including application cost) per pest species in U.S. dollars, and  $n$  is the number of observations per pest species. (The number of observations in this calculation is equal to the total number of respondents who reported the presence of a specific pest on their acreage, which varies among pest species.) In the nonchemical treatment calculations,  $s$  is the respondent's cost estimate per single treatment activity, in dollars. (In this case, the number of observations is equal to the number of respondents who reported administering a nonchemical treatment on their acreage.)

To calculate the financial impact of a pest category — whether weeds, invertebrates or pathogens— we sum the average costs for each pest species or treatment method within a pest category.

**Equation 9.** Average applications per pest species, on acreage where the pest was reported as present or treated

**9a.** Average applications per acre, per pest species, on acreage where treatment occurred,  $\bar{a}$ , is expressed as a weighted arithmetic mean, and given by the equation

$$\bar{a} = \frac{\sum_{i=1}^n w_{ti} a_i}{\sum_{i=1}^n w_{ti}},$$

which expands to

$$\bar{a} = \frac{w_{t1}a_1 + w_{t2}a_2 + \dots + w_{tn}a_n}{w_{t1} + w_{t2} + \dots + w_{tn}},$$

where  $a$  is the respondent's estimate for number of applications performed for management of a single pest species, per treated acre, and  $w_t$  is the respondent's weighting coefficient (see Equation 1b). This calculation applies only to respondents who reported a given pest species as present on all or part of their acreage. The weighting coefficient is each respondent's share of the total treated acreage reported for a given pest species.

**9b.** Average applications per acre, per pesticide active ingredient, for control of a single pest species,  $\bar{k}$ , is expressed as a weighted arithmetic mean, and given by the equation

$$\bar{k} = \frac{\sum_{i=1}^n w_{ti} k_i}{\sum_{i=1}^n w_{ti}},$$

which expands to

$$\bar{k} = \frac{w_{t1}k_1 + w_{t2}k_2 + \dots + w_{tn}k_n}{w_1 + w_2 + \dots + w_n},$$

where  $k$  is the respondent's estimate for number of applications performed for management per pesticide active ingredient on acreage where the pesticide was applied, and  $w_t$  is the respondent's weighting coefficient (see Equation 1b). This calculation applies only to respondents who reported the use of a given pesticide on all or part of the acreage. Therefore, the weighting coefficient is each respondent's share of the total treated acreage reported for a given pesticide.

In both of these calculations, the number of observations is equal to the total number of respondents who reported the treatment of a specific pest on their acreage, which varies among pest species.

**Equation 10.** Weighted average number of applications per pest species, across all surveyed acreage

Weighted average number of applications for control of a single pest species across all surveyed acreage,  $\bar{b}$ , is expressed as a weighted arithmetic mean, and given by the equation

$$\bar{b} = \frac{\sum_{i=1}^n w_i m_i}{\sum_{i=1}^n w_i},$$

which expands to

$$\bar{b} = \frac{w_1 m_1 + w_2 m_2 + \dots + w_n m_n}{w_1 + w_2 + \dots + w_n},$$

where  $m$  is the respondent's transformed estimate (see Equation 6b) for number of applications performed for management of a single pest species, per acre, and  $w$  is the respondent's weighting coefficient. Because this calculation averages across all surveyed acres, each respondent's estimate and weighting coefficient are included in the calculation. If a respondent did not report an application for a specific pest or pesticide, they were assigned an estimate of zero. (The number of observations is equal to the total number of respondents, which in this case is  $n = 9$ .) The denominator for this calculation is the sum of all respondents' weighting coefficients, which is 1.

**Equation 11.** Weighted average single-species yield reduction value, across all surveyed acreage

To calculate the weighted average single-species yield reduction value across all surveyed acreage, the weighted average yield loss per pest species is multiplied by the surveywide maximum attainable yield estimate and the surveywide average price received per pound estimate to calculate,  $\bar{z}$ , the monetary value of yield lost (in U.S. dollars) attributed to a single pest species. This is given by the equation,

$$\bar{z} = \bar{y} \cdot \bar{o} \cdot \bar{m},$$

where  $\bar{y}$  is the transformed weighted average yield reduction estimate for a single pest species (Equation 8),  $\bar{m}$  is the surveywide weighted maximum attainable yield estimate (Equation 2), and  $\bar{o}$  is the surveywide average price received per pound of mint oil distillate.

**Equation 12.** Weighted average single-species yield reduction value, on acreage where the pest was reported present

To calculate the weighted average single-species yield reduction value on acreage where a pest was reported present, we multiplied the weighted average yield reduction per pest species by the surveywide average maximum attainable yield estimate, and the survey-wide average price received per pound estimate to calculate,  $\bar{q}$ , the monetary value of yield lost (in U.S. dollars) attributed to a single pest species. This is given by the equation,

$$\bar{q} = \bar{p} \cdot \bar{o} \cdot \bar{m},$$

where  $\bar{p}$  is the per-acre weighted average yield reduction estimate for a single pest species on acreage where it was reported as present (Equation 7),  $\bar{m}$  is the surveywide maximum attainable yield estimate (Equation 2), and  $\bar{o}$  is the surveywide average price received per pound of mint oil distillate.

## **Appendix 2: Survey question outline**

### **General yield and losses information**

#### **Respondent crop yield and pricing general information**

- Acres managed
- Actual yield per acre
- Maximum attainable yield per acre
- Price received per pound

#### **General factors impacting crop yield**

- Overall percent loss due to weather damage
- Overall percent loss due to chemical injury
- Overall percent loss due to insect species
- Overall percent loss due to pathogens
- Overall percent loss due to weeds
- Overall percent loss due to nematodes
- Overall percent loss due to distillation method/process
- Overall percent loss due to “other pests” [indicate]
- Overall percent loss due to “other factors” [indicate]

### **Type of production**

- Percent acres managed that are certified organic**
- Percent acres managed that are transitional**
- Percent acres managed that are conventional**

### **Fumigation**

#### **General fumigation information**

- Number of acres fumigated
- Cost per acre for fumigation
- Fumigation target pests
- Additional fumigation targets

#### **Information on specific fumigation targets**

- Fumigation target (select from list of pest species)
- Percent intended target of fumigation
- Specific product(s) used

### **Pesticide application data**

#### **Air**

- Percent acres treated by air
- Average applications by air
- Average cost (\$) per acre for a single aerial application (excluding application cost)

#### **Ground**

- Percent acres treated by ground
- Average applications by ground
- Average cost (\$) per acre for a single ground application (excluding application cost)

#### **Chemigation**

- Percent acres treated by chemigation
- Average applications by chemigation
- Average cost (\$) per acre for a single chemigation application (excluding application cost)

## Pest losses due to specific insect pests

### Pest selection page

### Losses page

Number of acres where pest was present  
Number of acres treated for pest  
Average percent yield loss due to pest on infested acres  
Number of applications used for pest  
Average cost of single application (including application cost)

## Pest losses due to specific pathogens

### Pest selection page

### Losses page

Number of acres where pest was present  
Number of acres treated for pest  
Average percent yield loss due to pest on infested acres  
Number of applications used for pest  
Average cost of single application (including application cost)

## Pest losses due to specific weeds

### Pest selection page

### Losses page

Number of acres where pest was present  
Number of acres treated for pest  
Average percent yield loss due to pest on infested acres  
Number of applications used for pest  
Average cost of single application (including application cost)

## Insecticide application data

### Insecticide selection page

### Product use data page

Number of acres treated per insecticide  
Average N=number of applications per insecticide  
Cost of product per acre  
Target pest  
Average rate of application (low, medium, max)  
Timing of application (early, midseason, late or a combination)  
Application method (ground, air, chemigation)  
Historic use of product

## Fungicide application data

### Fungicide selection page

### Product use data page

Number of acres treated per fungicide  
Average number of applications per fungicide  
Cost of product per acre  
Target pest  
Average rate of application (low, medium, max)  
Timing of application (early, midseason, late or a combination)  
Application method (ground, air, chemigation)  
Historic use of product

## Herbicide application data

### Herbicide selection page Product use data page

Number of acres treated per herbicide  
Average number of applications per herbicide  
Cost of product per acre  
Target pest  
Average rate of application (low, medium, max)  
Timing of application (early, midseason, late or a combination)  
Application method (ground, air, chemigation)  
Historic use of product

## Nonchemical insect control practices

### Management action selection page Management action data page

Number of acres where practice was utilized  
Estimated cost per acre  
Target insect

## Nonchemical pathogen control practices

### Management action selection page Management action data page

Number of acres where practice was utilized  
Estimated cost per acre  
Target insect

## Nonchemical weed control practices

### Management action selection page Management action data page

Number of acres where practice was utilized  
Estimated cost per acre  
Target insect

## Appendix 3: Pest names

COMMON NAME	SCIENTIFIC NAME
<b>Pathogens</b>	
Black stem rot	<i>Phoma strasseri</i>
Powdery mildew	<i>Golovinomyces biocellatus</i>
Rust	<i>Puccinia menthae</i>
Verticillium wilt	<i>Verticillium dahliae</i>
<b>Invertebrates</b>	
Alfalfa looper	<i>Autographa californica</i>
Aphid	<i>Ovatus crataegarius</i>
Armyworm	<i>Mamestra configurata</i>
Cabbage looper	<i>Trichoplusia ni</i>
Cranefly	<i>Tipula paludosa</i>
Cutworm	<i>Heliothis phloxiphaga</i>
Garden symphytan	<i>Scutigerella immaculata</i>
Grasshopper	<i>Camnula pellucida</i>
Mint root borer	<i>Fumibotys fumalis</i>
Cucumber beetle	<i>Diabrotica undecimpunctata</i>
Spittle bug	<i>Philaenus spumarius</i>
Redbacked cutworm	<i>Euxoa ochrogaster</i>
Root weevil	<i>Otiorrhynchus spp.</i>
Gray field slug	<i>Derocerus reticulatum</i>
Spider mite	<i>Tetranychus urticae</i>
Thrips	<i>Frankliniella spp.</i>
Wireworm	<i>Limonius spp.</i>
<b>Nematodes</b>	
Nematodes, Root-lesion	<i>Pratylenchus penetrans</i>
Nematodes, Root-knot	<i>Meloidogyne hapla</i>
<b>Weeds</b>	
Annual bluegrass	<i>Poa annua</i>
Annual sowthistle	<i>Sonchus oleraceus</i>
Barnyardgrass	<i>Echinochloa spp.</i>
Canada thistle	<i>Cirsium arvense</i>
Catchweed bedstraw	<i>Galium aparine</i>
Common dandelion	<i>Taraxacum officinale</i>
Common groundsel	<i>Senecio vulgaris</i>
Common lambsquarters	<i>Chenopodium album</i>
Field bindweed	<i>Convolvulus arvensis</i>
Hairy nightshade	<i>Solanum sarrachoides</i>
Italian ryegrass	<i>Festuca perennis</i>
Kochia	<i>Bassia scoparia</i>
Pineappleweed	<i>Matricaria discoidea</i>
Prickly lettuce	<i>Lactuca serriola</i>
Redroot pigweed	<i>Amaranthus retroflexus</i>
Shepherdspurse	<i>Capsella bursa-pastoris</i>
Witchgrass	<i>Panicum capillare</i>
Yellow nutsedge	<i>Cyperus esculentus</i>

This publication will be made available in an accessible alternative format upon request. Please contact puborders@oregonstate.edu or 1-800-561-6719.

© 2021 Oregon State University. Extension work is a cooperative program of Oregon State University, the U.S. Department of Agriculture, and Oregon counties. Oregon State University Extension Service offers educational programs, activities, and materials without discrimination on the basis of race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, familial/parental status, income derived from a public assistance program, political beliefs, genetic information, veteran's status, reprisal or retaliation for prior civil rights activity. (Not all prohibited bases apply to all programs.) Oregon State University Extension Service is an AA/EOE/Veterans/Disabled.

Published February 2021